

**DCT 10-Q 6/30/2013**

**Section 1: 10-Q (FORM 10-Q)**

[Table of Contents](#)

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

---

**Form 10-Q**

---

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended June 30, 2013

OR

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33201

---

**DCT INDUSTRIAL TRUST INC.**

(Exact name of registrant as specified in its charter)

---

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**518 Seventeenth Street, Suite 800**  
**Denver, Colorado**  
(Address of principal executive offices)

**82-0538520**  
(I.R.S. Employer  
Identification No.)

**80202**  
(Zip Code)

**(303) 597-2400**  
(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 25, 2013, 292,994,602 shares of common stock of DCT Industrial Trust Inc., par value \$0.01 per share, were outstanding.

---

---

---

## Table of Contents

### DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

#### Index to Form 10-Q

	<u>Page</u>	
<b>PART I.</b>	<b>FINANCIAL INFORMATION</b>	
Item 1.	Consolidated Financial Statements:	
	<a href="#"><u>Consolidated Balance Sheets as of June 30, 2013 (unaudited) and December 31, 2012</u></a>	1
	<a href="#"><u>Consolidated Statements of Operations for the three and six months ended June 30, 2013 and 2012 (unaudited)</u></a>	2
	<a href="#"><u>Consolidated Statements of Comprehensive Income (Loss) for the three and six months ended June 30, 2013 and 2012 (unaudited)</u></a>	3
	<a href="#"><u>Consolidated Statement of Changes in Equity for the six months ended June 30, 2013 (unaudited)</u></a>	4
	<a href="#"><u>Consolidated Statements of Cash Flows for the six months ended June 30, 2013 and 2012 (unaudited)</u></a>	5
	<a href="#"><u>Notes to Consolidated Financial Statements (unaudited)</u></a>	6
Item 2.	<a href="#"><u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></a>	20
Item 3.	<a href="#"><u>Quantitative and Qualitative Disclosures About Market Risk</u></a>	39
Item 4.	<a href="#"><u>Controls and Procedures</u></a>	40
<b>PART II.</b>	<b>OTHER INFORMATION</b>	
Item 1.	<a href="#"><u>Legal Proceedings</u></a>	40
Item 1A.	<a href="#"><u>Risk Factors</u></a>	40
Item 2.	<a href="#"><u>Unregistered Sales of Equity Securities and Use of Proceeds</u></a>	40
Item 3.	<a href="#"><u>Defaults upon Senior Securities</u></a>	40
Item 4.	<a href="#"><u>Mine Safety Disclosure</u></a>	41
Item 5.	<a href="#"><u>Other Information</u></a>	41
Item 6.	<a href="#"><u>Exhibits</u></a>	41
	<a href="#"><u>SIGNATURES</u></a>	42

[Table of Contents](#)

## DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

Consolidated Balance Sheets  
(in thousands, except share information)

	June 30, 2013 (unaudited)	December 31, 2012
<b>ASSETS</b>		
Land	\$ 834,607	\$ 780,235
Buildings and improvements	2,597,353	2,481,206
Intangible lease assets	77,336	78,467
Construction in progress	62,983	45,619
<b>Total investment in properties</b>	<b>3,572,279</b>	<b>3,385,527</b>
Less accumulated depreciation and amortization	(636,767)	(605,888)
<b>Net investment in properties</b>	<b>2,935,512</b>	<b>2,779,639</b>
Investments in and advances to unconsolidated joint ventures	129,358	130,974
<b>Net investment in real estate</b>	<b>3,064,870</b>	<b>2,910,613</b>
Cash and cash equivalents	9,623	12,696
Restricted cash	4,576	10,076
Deferred loan costs, net	8,904	6,838
Straight-line rent and other receivables, net of allowance for doubtful accounts of \$1,684 and \$1,251, respectively	49,410	51,179
Other assets, net	9,349	12,945
Assets held for sale	8,204	52,852
<b>Total assets</b>	<b>\$3,154,936</b>	<b>\$ 3,057,199</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 53,590	\$ 57,501
Distributions payable	21,946	21,129
Tenant prepaids and security deposits	22,028	24,395
Other liabilities	5,471	7,213
Intangible lease liability, net	19,550	20,148
Line of credit	117,000	110,000
Senior unsecured notes	1,075,000	1,025,000
Mortgage notes	317,395	317,314
Liabilities related to assets held for sale	330	940
<b>Total liabilities</b>	<b>1,632,310</b>	<b>1,583,640</b>
Equity:		
Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none outstanding	—	—
Shares-in-trust, \$0.01 par value, 100,000,000 shares authorized, none outstanding	—	—
Common stock, \$0.01 par value, 500,000,000 shares authorized 292,258,638 and 280,310,488 shares issued and outstanding as of June 30, 2013 and December 31, 2012, respectively	2,923	2,803
Additional paid-in capital	2,317,192	2,232,682
Distributions in excess of earnings	(900,194)	(871,655)
Accumulated other comprehensive loss	(32,041)	(34,766)
<b>Total stockholders' equity</b>	<b>1,387,880</b>	<b>1,329,064</b>
Noncontrolling interests	134,746	144,495
<b>Total equity</b>	<b>1,522,626</b>	<b>1,473,559</b>
<b>Total liabilities and equity</b>	<b>\$3,154,936</b>	<b>\$ 3,057,199</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

[Table of Contents](#)

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**  
**Consolidated Statements of Operations**  
(unaudited, in thousands, except per share information)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
<b>REVENUES:</b>				
Rental revenues	\$ 72,931	\$ 59,876	\$143,631	\$119,775
Institutional capital management and other fees	707	1,151	1,520	2,206
<b>Total revenues</b>	<u>73,638</u>	<u>61,027</u>	<u>145,151</u>	<u>121,981</u>
<b>OPERATING EXPENSES:</b>				
Rental expenses	9,408	7,425	18,087	14,836
Real estate taxes	11,845	8,943	22,668	18,328
Real estate related depreciation and amortization	33,531	28,786	65,484	57,681
General and administrative	7,449	6,513	13,870	12,298
Casualty loss (gain)	58	(57)	(2)	(140)
<b>Total operating expenses</b>	<u>62,291</u>	<u>51,610</u>	<u>120,107</u>	<u>103,003</u>
<b>Operating income</b>	11,347	9,417	25,044	18,978
<b>OTHER INCOME AND EXPENSE:</b>				
Development profits	—	—	268	—
Equity in earnings (loss) of unconsolidated joint ventures, net	571	430	962	(424)
Interest expense	(15,327)	(17,540)	(32,187)	(34,470)
Interest and other (expense) income	(18)	(38)	144	159
Income tax expense and other taxes	(323)	(287)	(432)	(555)
<b>Loss from continuing operations</b>	<u>(3,750)</u>	<u>(8,018)</u>	<u>(6,201)</u>	<u>(16,312)</u>
Income (loss) from discontinued operations	15,417	(9,523)	19,504	(8,060)
<b>Consolidated net income (loss) of DCT Industrial Trust Inc.</b>	11,667	(17,541)	13,303	(24,372)
Net (income) loss attributable to noncontrolling interests	(858)	1,756	(1,215)	2,583
<b>Net income (loss) attributable to common stockholders</b>	10,809	(15,785)	12,088	(21,789)
Distributed and undistributed earnings allocated to participating securities	(174)	(137)	(346)	(266)
<b>Adjusted net income (loss) attributable to common stockholders</b>	<u>\$ 10,635</u>	<u>\$ (15,922)</u>	<u>\$ 11,742</u>	<u>\$ (22,055)</u>
<b>EARNINGS PER COMMON SHARE – BASIC AND DILUTED:</b>				
Loss from continuing operations	\$ (0.01)	\$ (0.03)	\$ (0.02)	\$ (0.06)
Income (loss) from discontinued operations	0.05	(0.03)	0.06	(0.03)
<b>Net income (loss) attributable to common stockholders</b>	<u>\$ 0.04</u>	<u>\$ (0.06)</u>	<u>\$ 0.04</u>	<u>\$ (0.09)</u>
<b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>				
Basic and diluted	290,977	248,107	286,047	247,227
Distributions declared per common share	\$ 0.07	\$ 0.07	\$ 0.14	\$ 0.14

The accompanying notes are an integral part of these Consolidated Financial Statements.

[Table of Contents](#)

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**  
**Consolidated Statements of Comprehensive Income (Loss)**  
**(unaudited, in thousands)**

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Consolidated net income (loss) of DCT Industrial Trust Inc.</b>	<b>\$11,667</b>	<b>\$(17,541)</b>	<b>\$13,303</b>	<b>\$(24,372)</b>
<b>Other comprehensive income (loss):</b>				
Net unrealized gain (loss) on cash flow hedging derivatives	918	(5,778)	924	(4,212)
Realized income related to hedging activities	94	655	186	655
Amortization of cash flow hedging derivatives	1,000	251	2,000	502
<b>Other comprehensive income (loss)</b>	<b>2,012</b>	<b>(4,872)</b>	<b>3,110</b>	<b>(3,055)</b>
<b>Comprehensive income (loss)</b>	<b>13,679</b>	<b>(22,413)</b>	<b>16,413</b>	<b>(27,427)</b>
Comprehensive (income) loss attributable to noncontrolling interests	(1,144)	1,902	(1,600)	2,435
<b>Comprehensive income (loss) attributable to common stockholders</b>	<b>\$12,535</b>	<b>\$(20,511)</b>	<b>\$14,813</b>	<b>\$(24,992)</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

[Table of Contents](#)

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**  
**Consolidated Statement of Changes in Equity**  
**(unaudited, in thousands)**

	<u>Total Equity</u>	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Distributions in Excess of Earnings</u>	<u>Accumulated Other Comprehensive Loss</u>	<u>Non- controlling Interests</u>
		<u>Shares</u>	<u>Amount</u>				
<b>Balance at December 31, 2012</b>	\$ 1,473,559	280,310	\$ 2,803	\$ 2,232,682	\$ (871,655)	\$ (34,766)	\$ 144,495
Net income	13,303	—	—	—	12,088	—	1,215
Other comprehensive income	3,110	—	—	—	—	2,725	385
Issuance of common stock, net of offering costs	74,945	10,383	104	74,841	—	—	—
Issuance of common stock, stock-based compensation plans	(63)	230	3	(66)	—	—	—
Amortization of stock-based compensation	2,357	—	—	798	—	—	1,559
Distributions to common stockholders and noncontrolling interests	(44,556)	—	—	—	(40,627)	—	(3,929)
Partner contributions from noncontrolling interests	723	—	—	—	—	—	723
Purchases and redemptions of noncontrolling interests	(752)	1,336	13	8,937	—	—	(9,702)
<b>Balance at June 30, 2013</b>	<u>\$ 1,522,626</u>	<u>292,259</u>	<u>\$ 2,923</u>	<u>\$ 2,317,192</u>	<u>\$ (900,194)</u>	<u>\$ (32,041)</u>	<u>\$ 134,746</u>

The accompanying notes are an integral part of these Consolidated Financial Statements.

[Table of Contents](#)

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**  
**Consolidated Statements of Cash Flows**  
(unaudited, in thousands)

	Six Months Ended June 30,	
	2013	2012
<b>OPERATING ACTIVITIES:</b>		
<b>Consolidated net income (loss) of DCT Industrial Trust Inc.</b>	<b>\$ 13,303</b>	<b>\$(24,372)</b>
Adjustments to reconcile consolidated net income (loss) of DCT Industrial Trust Inc. to net cash provided by operating activities:		
Real estate related depreciation and amortization	66,861	63,742
Gain on dispositions of real estate interests	(17,508)	(120)
Distributions of earnings from unconsolidated joint ventures	2,962	1,798
Development profits	(268)	—
Equity in (earnings) loss of unconsolidated joint ventures, net	(962)	424
Stock-based compensation	1,875	2,015
Casualty gains	(2)	(212)
Impairment losses	—	11,422
Straight-line rent	(2,719)	(3,143)
Other	3,057	(85)
Changes in operating assets and liabilities:		
Other receivables and other assets	3,359	4,256
Accounts payable, accrued expenses and other liabilities	(8,976)	(7,259)
<b>Net cash provided by operating activities</b>	<b>60,982</b>	<b>48,466</b>
<b>INVESTING ACTIVITIES:</b>		
Real estate acquisitions	(200,523)	(74,509)
Capital expenditures and development activities	(70,856)	(37,565)
Proceeds from dispositions of real estate investments	112,468	26,115
Investments in unconsolidated joint ventures	(1,046)	(2,402)
Repayment of notes receivable	—	2,344
Casualty and insurance proceeds	5,553	694
Distributions of investments in unconsolidated joint ventures	1,155	681
Other investing activities	(245)	(315)
<b>Net cash used in investing activities</b>	<b>(153,494)</b>	<b>(84,957)</b>
<b>FINANCING ACTIVITIES:</b>		
Proceeds from senior unsecured revolving line of credit	199,000	165,000
Repayments of senior unsecured revolving line of credit	(192,000)	(60,000)
Proceeds from senior unsecured notes	225,000	—
Repayments of senior unsecured notes	(175,000)	—
Proceeds from mortgage notes	16,498	—
Principal payments on mortgage notes	(15,320)	(36,613)
Payments of deferred loan costs	(3,263)	(114)
Proceeds from issuance of common stock, net	75,920	—
Offering costs for issuance of common stock and OP Units	(975)	(112)
Redemption of noncontrolling interests	(752)	(2,830)
Dividends to common stockholders	(39,781)	(34,585)
Distributions to noncontrolling interests	(3,958)	(3,712)
Contributions from noncontrolling interests	723	30
Other financing activities	3,347	—
<b>Net cash provided by financing activities</b>	<b>89,439</b>	<b>27,064</b>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(3,073)</b>	<b>(9,427)</b>
<b>CASH AND CASH EQUIVALENTS, beginning of period</b>	<b>12,696</b>	<b>12,834</b>
<b>CASH AND CASH EQUIVALENTS, end of period</b>	<b>\$ 9,623</b>	<b>\$ 3,407</b>
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash paid for interest, net of capitalized interest	\$ 30,568	\$ 33,578
<b>Supplemental Disclosures of Non-Cash Activities</b>		
Retirement of fully depreciated and amortized assets	\$ 17,950	\$ 28,417
Redemptions of OP Units settled in shares of common stock	\$ 9,230	\$ 25,304
Assumption of mortgage notes in connection with real estate acquired	\$ —	\$ 6,990

The accompanying notes are an integral part of these Consolidated Financial Statements.





---

## [Table of Contents](#)

### DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES

#### Notes to Consolidated Financial Statements (Unaudited)

##### **Note 1 - Organization**

DCT Industrial Trust Inc. is a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the United States and in Mexico. As used herein, “DCT Industrial Trust,” “DCT,” “the Company,” “we,” “our” and “us” refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust (“REIT”) for United States (“U.S.”) federal income tax purposes. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (the “operating partnership”), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. We own our properties through our operating partnership and its subsidiaries. As of June 30, 2013, we owned approximately 93.9% of the outstanding equity interests in our operating partnership.

As of June 30, 2013, the Company owned interests in approximately 74.9 million square feet of properties leased to approximately 870 customers, including:

- 61.3 million square feet comprising 405 consolidated operating properties, including 0.2 million square feet comprising one consolidated building classified as held for sale, which were 91.9% occupied;
- 12.3 million square feet comprising 38 unconsolidated properties which were 90.8% occupied and operated on behalf of four institutional capital management partners;
- 0.3 million square feet comprising four consolidated properties under redevelopment; and
- 1.0 million square feet comprising three consolidated buildings in development.

##### **Note 2 - Summary of Significant Accounting Policies**

###### *Interim Financial Information*

The accompanying unaudited Consolidated Financial Statements have been prepared in accordance with U.S. Generally Accepted Accounting Principles (“GAAP”) and with the instructions to Form 10-Q and Article 10 of Regulation S-X for interim financial information. Accordingly, these statements do not include all of the information and notes required by GAAP for complete financial statements. In the opinion of management, the accompanying unaudited Consolidated Financial Statements include all adjustments, consisting of normal recurring items, necessary for their fair presentation in conformity with GAAP. Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with our audited Consolidated Financial Statements as of December 31, 2012 and related notes thereto as filed on Form 10-K on February 21, 2013.

###### *Basis of Presentation*

The accompanying Consolidated Financial Statements include the financial position, results of operations and cash flows of the Company, its wholly-owned qualified REIT and taxable REIT subsidiaries, the operating partnership and its consolidated joint ventures, in which it has a controlling interest. Third-party equity interests in the operating partnership and consolidated joint ventures are reflected as noncontrolling interests in the Consolidated Financial Statements. We also have noncontrolling partnership interests in unconsolidated institutional capital management and other joint ventures, which are accounted for under the equity method. All significant intercompany amounts have been eliminated.

###### *Principles of Consolidation*

We hold interests in both consolidated and unconsolidated joint ventures. All joint ventures over which we have financial and operating control, and variable interest entities (“VIEs”) in which we have determined that we are the primary beneficiary, are included in the Consolidated Financial Statements. We use the equity method of

---

## Table of Contents

accounting for joint ventures over which we do not have a controlling interest or where we do not exercise significant control over major operating and management decisions, but where we exercise significant influence and include our share of earnings or losses of these joint ventures in our consolidated net income (loss).

We analyze our joint ventures in accordance with GAAP to determine whether they are VIEs and, if so, whether we are the primary beneficiary. Our judgment with respect to our level of influence or control over an entity and whether we are the primary beneficiary of a VIE involves consideration of various factors including the form of our ownership interest, our representation on the entity's board of directors, the size of our investment (including loans) and our ability to participate in major decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in the Consolidated Financial Statements and, consequently, our financial position and results of operations.

### ***Reclassifications***

Certain items in our Consolidated Financial Statements for 2012 have been reclassified to conform to the 2013 presentation. Income statement amounts for properties disposed of or classified as held for sale have been reclassified to discontinued operations for all periods presented.

### ***Use of Estimates***

The preparation of the Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### ***Revenue Recognition***

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments change during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as a straight-line rent receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation. The total increase to "Rental revenues" due to straight-line rent adjustments was approximately \$1.1 million and \$2.4 million, for the three and six months ended June 30, 2013, respectively, and approximately \$1.2 million and \$3.2 million, for the three and six months ended June 30, 2012, respectively.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as "Rental revenues" during the same period the related expenses are incurred. Tenant recovery income recognized as "Rental revenues" was approximately \$15.9 million and \$31.0 million, for the three and six months ended June 30, 2013, respectively and approximately \$11.7 million and \$23.8 million, for the same periods in 2012, respectively.

We maintain an allowance for estimated losses that may result from the inability of our tenants to make required payments. If a tenant fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances. As of June 30, 2013 and December 31, 2012, our allowance for doubtful accounts was approximately \$1.7 million and \$1.3 million, respectively.

In connection with property acquisitions qualifying as business combinations, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible lease asset or liability and amortized to "Rental revenues" over the reasonably assured term of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term. The total net impact to "Rental revenues" due to the amortization of above and below market rents was an increase of approximately \$0.4 million and \$0.8 million for the three and six months ended June 30, 2013, respectively, and approximately \$0.1 million and \$0.3 million for the three and six months ended June 30, 2012, respectively.

Early lease termination fees are recorded in "Rental revenues" on a straight-line basis over the estimated remaining contractual lease term or upon collection if collectability is not assured. The total net impact to "Rental revenues" due to early lease termination fees was an increase of approximately \$0.2 million and \$0.3 million for the three and six months ended June 30, 2013, respectively, and approximately \$0.1 million and \$0.2 million for the three and six months ended June 30, 2012, respectively.

## Table of Contents

We earn revenues from asset management fees, acquisition fees, property management fees and fees for other services pursuant to joint venture and other agreements. These are included in our Consolidated Statements of Operations in “Institutional capital management and other fees.” We recognize revenues from asset management fees, acquisition fees, property management fees and fees for other services when the related fees are earned and are realized or realizable.

### *New Accounting Standards*

In the first quarter of 2013 the Financial Accounting Standards Board (the “FASB”) issued an accounting standard update that requires disclosure of the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount is required under GAAP to be reclassified in its entirety to net income. Additionally, the update requires disclosure of changes in each component of other comprehensive income. The disclosure requirements were retroactively effective for us on January 1, 2013. As this guidance only requires expanded disclosure, the adoption did not have a material impact on our consolidated financial statements.

### **Note 3 - Investment in Properties**

Our consolidated investment in properties consist of operating properties, redevelopment properties, properties under development, properties in pre-development and land held for future development or other purposes. The following table provides our historical cost of our investment in properties (in thousands).

	<u>June 30,</u> <u>2013</u>	<u>December 31,</u> <u>2012</u>
Operating properties	\$ 3,368,033	\$ 3,209,024
Properties under redevelopment	17,824	14,699
Properties under development	98,294	80,008
Properties in pre-development including land held	88,128	81,796
<b>Total Investment in Properties</b>	<b>3,572,279</b>	<b>3,385,527</b>
Less accumulated depreciation and amortization	(636,767)	(605,888)
<b>Net Investment in Properties</b>	<b><u>\$2,935,512</u></b>	<b><u>\$2,779,639</u></b>

### *Acquisition Activity*

During the six months ended June 30, 2013, we acquired 18 buildings comprising 4.3 million square feet. These properties located in the Southern California, Atlanta, Dallas, New Jersey, Pennsylvania, Chicago, Charlotte and Northern California markets were acquired for a total purchase price of approximately \$193.0 million. Related to these acquisitions, we incurred acquisition costs of approximately \$1.2 million during the six months ended June 30, 2013, included in “General and administrative” in our Consolidated Statements of Operations.

### *Development Activity*

As of June 30, 2013, our properties under development include the following:

- Three buildings totaling 0.9 million square feet that are currently in lease-up as major construction activities have been completed. Two of these buildings total 0.3 million square feet and are 100% leased and 81.7% occupied.
- Four under-construction projects totaling 1.4 million square feet, of which 0.9 million square feet is 100% leased.
- The 8th and Vineyard A build-to-suit project which is under contract and has commenced construction, however, no profit has been recognized as the sale does not yet meet the requirements of profit recognition for accounting purposes.

In addition, we have one under-construction expansion project totaling 0.2 million square feet that was 100% leased as of June 30, 2013. During the six months ended June 30, 2013, we recognized development profits of approximately \$0.3 million related to the Dulles Summit build-to-suit project, for which construction was completed during the second quarter.

## Table of Contents

### *Disposition Activity*

During the six months ended June 30, 2013, we sold 17 operating properties totaling approximately 3.4 million square feet to third-parties in the Atlanta, Louisville, Memphis and San Antonio markets, for combined gross proceeds of \$111.2 million. We recognized gains of approximately \$17.5 million on these dispositions. All gains associated with these sales are reflected in “Income (loss) from discontinued operations” in the Consolidated Financial Statements.

### *Intangible Lease Assets and Liabilities*

Aggregate amortization expense for intangible lease assets recognized in connection with property acquisitions (excluding assets and liabilities related to above and below market rents; see Note 2—Summary of Significant Accounting Policies for additional information) was approximately \$2.9 million and \$5.4 million for the three and six months ended June 30, 2013, respectively and \$2.5 million and \$5.2 million for the same periods in 2012, respectively. Our intangible lease assets included the following as of June 30, 2013 and December 31, 2012 (in thousands).

	June 30, 2013			December 31, 2012		
	Gross	Accumulated Amortization	Net	Gross	Accumulated Amortization	Net
Other intangible lease assets	\$ 73,283	\$ (25,580)	\$ 47,703	\$ 71,846	\$ (26,181)	\$ 45,665
Above market rent	\$ 4,053	\$ (1,882)	\$ 2,171	\$ 6,621	\$ (4,348)	\$ 2,273
Below market rent	\$(26,257)	\$ 6,707	\$(19,550)	\$(27,590)	\$ 7,442	\$(20,148)

### **Note 4 - Investments in and Advances to Unconsolidated Joint Ventures**

We enter into joint ventures primarily for purposes of developing industrial real estate and to establish commingled investment vehicles with institutional partners. Our investments in these joint ventures are included in “Investments in and advances to unconsolidated joint ventures” in our Consolidated Balance Sheets. The following table summarizes our unconsolidated joint ventures as of June 30, 2013 and December 31, 2012 (dollars in thousands).

Unconsolidated Joint Ventures	As of June 30, 2013		Unconsolidated Investment in and Advances as of	
	DCT Ownership	Number of Buildings	June 30, 2013	December 31, 2012
<b>Institutional Joint Ventures:</b>				
DCT/SPF Industrial Operating LLC	20.0%	13	\$ 42,067	\$ 42,571
TRT-DCT Venture I <sup>(1)</sup>	3.6%	7	848	558
TRT-DCT Venture II	11.4%	5	1,943	1,990
TRT-DCT Venture III	10.0%	4	1,170	1,225
Total Institutional Joint Ventures		29	46,028	46,344
<b>Other:</b>				
Stirling Capital Investments (SCLA) <sup>(2)</sup>	50.0%	6	52,400	53,840
IDI/DCT, LLC	50.0%	3	27,477	27,736
IDI/DCT Buford, LLC (land only)	75.0%	—	3,453	3,054
Total Other		9	83,330	84,630
Total		38	\$ 129,358	\$ 130,974

<sup>(1)</sup> During the three months ended June 30, 2013, DCT purchased the remaining 96.4% interest in seven of the 14 properties from TRT-DCT Venture I for additional consideration of \$82.8 million. The seven properties purchased were consolidated as of June 30, 2013.

<sup>(2)</sup> Although we contributed 100% of the initial cash equity capital required by the venture, our partners retain certain participation rights in the venture’s available cash flows.

## [Table of Contents](#)

### *Guarantees*

There are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no derivative financial instruments between our unconsolidated joint ventures and us. In addition, we believe we have no material exposure to financial guarantees.

### **Note 5 - Financial Instruments and Hedging Activities**

#### *Fair Value of Financial Instruments*

As of June 30, 2013 and December 31, 2012, the fair values of cash and cash equivalents, restricted cash held in escrow, accounts receivable and accounts payable approximated their carrying values because of the short-term nature of these instruments. The estimated fair values of other financial instruments subject to fair value disclosures were determined based on available market information and valuation methodologies appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates. Our estimates may differ from the actual amounts that we could realize upon disposition. The following table summarizes these financial instruments as of June 30, 2013 and December 31, 2012 (in thousands).

	Balances as of June 30, 2013		Balances as of December 31, 2012	
	Carrying Amounts	Estimated Fair Value	Carrying Amounts	Estimated Fair Value
<b>Borrowings<sup>(1)</sup>:</b>				
Senior unsecured revolving credit facility	\$117,000	\$ 117,000	\$ 110,000	\$ 110,000
Fixed rate debt <sup>(2)</sup>	\$992,395	\$1,074,055	\$1,167,314	\$1,306,761
Variable rate debt	\$400,000	\$ 400,000	\$ 175,000	\$ 176,922
<b>Interest rate contracts:</b>				
Interest rate swap <sup>(3)</sup>	\$ 53	\$ 53	\$ —	\$ —

<sup>(1)</sup> The fair values of our borrowings were estimated using a discounted cash flow methodology. Credit spreads and market interest rates used to determine the fair value of these instruments are based on unobservable Level 3 inputs which management has determined to be its best estimate of current market values.

<sup>(2)</sup> The carrying amount of our fixed rate debt includes premiums and discounts as a result of the difference between the fair value and face value of debt assumed in connection with our acquisition activities.

<sup>(3)</sup> The fair value of our interest rate swap is determined using the market standard methodology of netting the discounted future fixed cash flows and the discounted expected variable cash flows based on an expectation of future interest rates derived from Level 2 observable market interest rate curves. We also incorporate a credit valuation adjustment, which is derived using unobservable Level 3 inputs, to appropriately reflect both our nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurement.

## Table of Contents

The following table displays a reconciliation of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2013 and 2012. The table also displays gains and losses due to changes in fair value, including both realized and unrealized, recognized in the Consolidated Statements of Operations for Level 3 assets and liabilities. When assets and liabilities are transferred between levels, we recognize the transfer at the beginning of the period (in thousands).

	During the Six Months Ended June 30,	
	2013	2012
Level 3 Assets (Liabilities):		
Interest Rate Swaps:		
Beginning balance at January 1	\$ —	\$(26,746)
Net unrealized income (loss) included in accumulated other comprehensive loss	53	(4,212)
Realized income recognized in interest expense	—	371
Ending balance at June 30	<u>\$ 53</u>	<u>\$(30,587)</u>

### *Hedging Activities*

To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and interest rate swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. Such derivatives have been used to hedge the variability in existing and future interest expense associated with existing variable rate borrowings and forecasted issuances of debt, which may include the issuances of new debt, as well as refinancing of existing debt upon maturity.

Accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the designation of the derivative, whether we have elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges.

Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge.

For derivatives designated as “cash flow” hedges, the effective portion of the changes in the fair value of the derivative is initially reported in “Other comprehensive income (loss)” in our Consolidated Statements of Comprehensive Income (Loss) (i.e., not included in earnings) and subsequently reclassified into earnings when the hedged transaction affects earnings or the hedging relationship is no longer effective at which time the ineffective portion of the derivative’s changes in fair value is recognized directly into earnings. We assess the effectiveness of each hedging relationship whenever financial statements are issued or earnings are reported and at least every three months. We do not use derivatives for trading or speculative purposes.

During the three months ended June 30, 2013 certain of our consolidated ventures entered into two pay-fixed, receive-floating interest rate swaps to hedge the variability of future cash flows attributable to changes in the 1 month LIBOR rates. The first pay-fixed, receive-floating swap has a notional amount of \$6.2 million, a fixed rate of 2.32%, an effective date of June 2013 and a maturity date of June 2023. The second pay-fixed, receive-floating swap has a notional amount of \$1.0 million, a fixed rate of 2.32%, an effective date of June 2013 and a maturity date of June 2023. These interest rates swaps effectively fix the interest rate on the related debt instruments at 4.72%. The associated counterparty of both swaps is Rabobank, N.A. As of December 31, 2012, we did not have any hedges in place.

## Table of Contents

The following table presents the effect of our derivative financial instruments on our accompanying financial statements for the three and six months ended June 30, 2013 and 2012 (amounts in thousands).

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
<b>Derivatives Designated as Hedging Instruments</b>				
Derivative type	Interest rate contracts	Interest rate contracts	Interest rate contracts	Interest rate contracts
Amount of gain (loss) recognized in Other Comprehensive Income (“OCI”) (effective portion)	\$ 1,012	\$ (5,778)	\$ 1,110	\$ (4,212)
Location of gain or (loss) reclassified from accumulated OCI into income (effective portion)	Interest expense and Equity in (earnings) loss of unconsolidated joint ventures	Interest expense	Interest expense and Equity in (earnings) loss of unconsolidated joint ventures	Interest expense
Amount of loss reclassified from accumulated OCI into income (effective portion)	\$ (1,000)	\$ (251)	\$ (2,000)	\$ (502)
Location of loss recognized in income (ineffective portion and amount excluded from effectiveness testing)	Interest expense	Interest expense	Interest expense	Interest expense
Amount of loss recognized in income due to missed forecast (ineffective portion and amount excluded from effectiveness testing)	\$ —	\$ 655	\$ —	\$ 655

Amounts reported in “Accumulated other comprehensive loss” related to derivatives will be amortized to “Interest expense” as interest payments are made on our current debt and anticipated debt issuances. During the next 12 months, we estimate that approximately \$4.2 million will be reclassified from “Accumulated other comprehensive loss” to “Interest expense” resulting in an increase in such expense.

### **Note 6 - Outstanding Indebtedness**

As of June 30, 2013 our outstanding indebtedness of approximately \$1.5 billion consisted of mortgage notes, senior unsecured notes, and a line of credit, excluding approximately \$42.5 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures. As of December 31, 2012, our outstanding indebtedness of approximately \$1.5 billion consisted of mortgage notes, senior unsecured notes and a senior unsecured revolving credit facility, which excludes \$45.0 million representing our proportionate share of debt associated with unconsolidated joint ventures.

As of June 30, 2013, the gross book value of our consolidated properties was approximately \$3.6 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. As of December 31, 2012, the gross book value of our consolidated properties was approximately \$3.4 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. Our debt has various covenants with which we were in compliance as of June 30, 2013 and December 31, 2012.

### **Debt Issuances**

On February 20, 2013, DCT entered into an amendment with our syndicated bank group whereby we extended and increased our existing \$175.0 million senior unsecured term loan to \$225.0 million for a period of five years, extended our existing \$300.0 million senior unsecured line of credit for a period of four years and received a commitment for an additional \$175.0 million senior unsecured term loan with a term of two years, of which we had issued \$175.0 million as of June 30, 2013. The term loan amendment was a modification of debt for accounting purposes.



## Table of Contents

During June 2013 we issued two secured mortgage notes with principal balances of \$1.0 million and \$6.2 million which mature in June 2023. The notes bear interest at a variable rate, however we have fixed the rate at 4.72% using two interest rate swaps (See Note 5 – Financial Instruments and Hedging Activities for further detail). The notes require monthly payments of principal and interest.

### **Debt Retirements**

During the six months ended June 30, 2013, we used proceeds from our senior unsecured term loan to repay a \$175.0 million senior unsecured note that was scheduled to mature in June of 2013.

During the six months ended June 30, 2013, we retired mortgage notes totaling \$11.0 million previously scheduled to mature in April and June of 2013, using proceeds from the Company's senior unsecured revolving credit facility and proceeds from our equity offerings.

### **Line of Credit**

As of June 30, 2013, we had \$117.0 million outstanding and \$183.0 million available under the unsecured revolving credit facility. As of December 31, 2012, we had \$110.0 million outstanding and \$190.0 million available under the unsecured revolving credit facility.

### **Note 7 - Noncontrolling Interests**

Noncontrolling interests are the portion of equity, or net assets, in a subsidiary not attributable, directly or indirectly, to a parent. Our noncontrolling interests primarily represent limited partnership interests in the operating partnership and equity interests held by third-party partners in consolidated real estate investments, including related parties as discussed in Note 9 – Related Party Transactions. Noncontrolling interests representing interests in the operating partnership primarily include limited partnership interest in our operating partnership ("OP Units") and LTIP Units which are classified as permanent equity and are included in "Noncontrolling interests" in the Consolidated Balance Sheets.

The following table illustrates the noncontrolling interests' share of consolidated net (income) loss during the three and six months ended June 30, 2013 and 2012 (in thousands).

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Noncontrolling interests' share of loss from continuing operations	\$ 177	\$ 883	\$ 56	\$1,848
Noncontrolling interests' share of (income) loss from discontinued operations	(1,035)	873	(1,271)	735
Net (income) loss attributable to noncontrolling interests	<u>\$ (858)</u>	<u>\$ 1,756</u>	<u>\$(1,215)</u>	<u>\$2,583</u>

### **OP Units**

As of June 30, 2013 and December 31, 2012, we owned approximately 93.9% and 93.3%, respectively, of the outstanding equity interests in the operating partnership. Upon redemption by the unitholder, we have the option of redeeming the units of OP Units with cash or with shares of our common stock on a one-for-one basis, subject to adjustment.

During the three months ended June 30, 2013, 1.0 million OP Units were redeemed for approximately \$0.1 million in cash and 1.0 million shares of common stock. During the six months ended June 30, 2013, 1.4 million OP Units were redeemed for approximately \$0.8 million in cash and 1.3 million shares of common stock. During the three months ended June 30, 2012, 2.5 million OP Units were redeemed for approximately \$1.9 million in cash and 2.1 million shares of common stock. During the six months ended June 30, 2012, 3.7 million OP Units were redeemed for approximately \$2.8 million in cash and 3.2 million shares of common stock.

---

## Table of Contents

As of June 30, 2013, there was a total of 18.1 million OP Units outstanding and redeemable, with a redemption value of approximately \$129.4 million based on the closing price of our common stock on June 30, 2013. As of December 31, 2012 there was a total of 19.5 million OP Units outstanding with a redemption value of approximately \$126.8 million based on the closing price of our common stock on December 31, 2012, all of which were redeemable for cash or stock, at our election.

### ***LTIP Units***

We may grant limited partnership interests in the operating partnership called LTIP Units. LTIP Units, which we grant either as free-standing awards or together with other awards under the Long-Term Incentive Plan, as amended, are valued by reference to the value of our common stock, and are subject to such conditions and restrictions as our compensation committee may determine, including continued employment or service, computation of financial metrics and achievement of pre-established performance goals and objectives. LTIP Units typically vest ratably over a period of four to five years depending on the grant. Vested LTIP Units can generally be converted to OP Units on a one-for-one basis.

During the six months ended June 30, 2013, approximately 0.7 million LTIP Units were granted to certain senior executives, which vest over a four year period with a total fair value of \$4.6 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 52% and a risk-free interest rate of 0.84%. During the six months ended June 30, 2013, there were no conversions of vested LTIP Units into OP Units. As of June 30, 2013, approximately 3.0 million LTIP Units were outstanding of which 1.0 million were vested. In addition, during the six months ended June 30, 2013 we issued 0.4 million LTIP Units for awards issued in connection with our multi-year outperformance program that ended December 31, 2012.

During the six months ended June 30, 2012, approximately 0.7 million LTIP Units were granted to certain senior executives, which vest over a four or five year period with a total fair value of \$3.9 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 72% and risk-free interest rates of 0.82% and 1.04%. During the six months ended June 30, 2012, 0.1 million vested LTIP Units were converted into 0.1 million OP Units. As of December 31, 2012, approximately 1.9 million LTIP Units were outstanding of which 0.4 million were vested.

### **Note 8 - Stockholders' Equity**

#### ***Common Stock***

As of June 30, 2013, approximately 292.3 million shares of common stock were issued and outstanding.

On May 29, 2013, we registered a third continuous equity offering program, to replace our continuous equity offering program previously registered on November 20, 2012. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through May 29, 2016 in "at-the-market" offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the three and six months ended June 30, 2013, we issued approximately 6.6 million and 10.4 million shares, respectively, through the second continuous equity offering program, at an average price of \$7.32 and \$7.33 per share, respectively, for proceeds of \$48.2 million and \$76.1 million, respectively, before offering expenses. As of June 30, 2013, 20 million shares remain available to be issued under the current offering.

During the three and six months ended June 30, 2013, we issued approximately 1.0 million and 1.3 million shares of common stock, related to the redemption of OP Units (see additional information in Note 7—Noncontrolling Interests above), respectively, and approximately 33,000 and 0.2 million shares of common stock, respectively, related to vested shares of restricted stock, phantom shares and stock option exercises. During the three and six months ended June 30, 2012, we issued approximately 2.1 million and 3.2 million shares of common stock, respectively, related to the redemption of OP Units, and approximately 38,000 and 0.2 million shares of common stock, respectively, related to vested shares of restricted stock, phantom shares and stock option exercises. The net proceeds from the sales of our securities are transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public offerings.

#### ***Equity-Based Compensation***

On October 10, 2006, we established the Long-Term Incentive Plan, as amended, to grant restricted stock, stock options and other awards to our personnel and directors. Awards granted under this plan are measured at fair value on the grant date and amortized to compensation expense on a straight-line basis over the service period during

---

## Table of Contents

which the awards fully vest. Such expense is included in “General and administrative” expense in our Consolidated Statements of Operations. Options issued under the Long-Term Incentive Plan are valued using the Black-Scholes option pricing model, which relies on assumptions we make related to the expected term of the options, volatility, dividend yield and risk free interest rate.

### *Multi-Year Outperformance Program*

During the six months ended June 30, 2013 we issued 0.4 million LTIP Units for awards issued in connection with our multi-year outperformance program that ended December 31, 2012.

### *Restricted Stock*

Holders of restricted stock have voting rights and rights to receive dividends. Restricted stock may not be sold, assigned, transferred, pledged or otherwise disposed of and is subject to a risk of forfeiture prior to the expiration of the applicable vesting period. The restricted stock fair value on the date of grant is amortized on a straight-line basis as stock-based compensation expense over the service period during which term the stock fully vests. Restricted stock typically vests ratably over a period of four or five years, depending on the grant. During the three and six months ended June 30, 2013, we granted approximately 2,000 and 0.3 million shares of restricted stock, respectively, to certain officers and employees at the weighted-average fair market value of \$7.83 and \$7.13 per share, respectively.

## **Note 9 - Related Party Transactions**

### *8<sup>th</sup> and Vineyard Consolidated Joint Venture*

In May 2010, we entered into the 8<sup>th</sup> and Vineyard joint venture with Iowa Investments, LLC, an entity owned by one of our executives, to purchase 19.3 acres of land held for development in Southern California. Pursuant to the joint venture agreement, we will first receive a return of all capital along with a preferred return. Thereafter, Iowa Investments, LLC will receive a return of all capital along with a promoted interest. The land parcel acquired by 8<sup>th</sup> and Vineyard was purchased from an entity in which the same executive had a minority ownership. The total acquisition price of \$4.7 million was determined to be at fair value.

### *Southern California Consolidated Ventures*

We entered into four agreements, two in December 2010 and two in January 2011, whereby we acquired a weighted average ownership interest, based on square feet, of approximately 48.4% in five bulk industrial buildings located in the Southern California market. Entities controlled by one of our executives have a weighted average ownership in these properties of approximately 43.7%, based on square feet, and the remaining 7.9% ownership is held by a third-party. Each venture partner will earn returns in accordance with their ownership interests. DCT has controlling rights including management of the operations of the properties and we have consolidated the properties in accordance with GAAP and accounted for the transactions as business combinations. The total acquisition price of \$46.3 million was determined to be at fair value.

## **Note 10 - Earnings per Share**

We use the two-class method of computing earnings per common share which is an earnings allocation formula that determines earnings per share for common stock and any participating securities according to dividends declared (whether paid or unpaid) and participation rights in undistributed earnings. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of common shares outstanding for the period.

A participating security is defined by GAAP as an unvested share-based payment award containing non-forfeitable rights to dividends and must be included in the computation of earnings per share pursuant to the two-class method. Nonvested restricted stock and LTIP Units are considered participating securities as these share-based awards contain non-forfeitable rights to dividends irrespective of whether the awards ultimately vest or expire.

The following table sets forth the computation of basic and diluted earnings per common share for the three and six months ended June 30, 2013 and 2012 (in thousands, except per share amounts).

## Table of Contents

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Earnings per Common share – Basic and Diluted</b>				
<b>Numerator</b>				
Loss from continuing operations	\$ (3,750)	\$ (8,018)	\$ (6,201)	\$ (16,312)
(Income) loss from continuing operations attributable to noncontrolling interests	<u>177</u>	<u>883</u>	<u>56</u>	<u>1,848</u>
Loss from continuing operations attributable to common stockholders	(3,573)	(7,135)	(6,145)	(14,464)
Less: Distributed and undistributed earnings allocated to participating securities	<u>(174)</u>	<u>(137)</u>	<u>(346)</u>	<u>(266)</u>
Numerator for adjusted loss from continuing operations attributable to common stockholders	<u>(3,747)</u>	<u>(7,272)</u>	<u>(6,491)</u>	<u>(14,730)</u>
Income (loss) from discontinued operations	15,417	(9,523)	19,504	(8,060)
Noncontrolling interests' share of (income) loss from discontinued operations	<u>(1,035)</u>	<u>873</u>	<u>(1,271)</u>	<u>735</u>
Numerator for income (loss) from discontinued operations attributable to common stockholders	<u>14,382</u>	<u>(8,650)</u>	<u>18,233</u>	<u>(7,325)</u>
Adjusted net income (loss) attributable to common stockholders	<u>\$ 10,635</u>	<u>\$ (15,922)</u>	<u>\$ 11,742</u>	<u>\$ (22,055)</u>
<b>Denominator</b>				
Weighted average common shares outstanding – basic and dilutive	<u>290,977</u>	<u>248,107</u>	<u>286,047</u>	<u>247,227</u>
<b>Earnings per Common Share – Basic and Diluted</b>				
Loss from continuing operations	\$ (0.01)	\$ (0.03)	\$ (0.02)	\$ (0.06)
Income (loss) from discontinued operations	<u>0.05</u>	<u>(0.03)</u>	<u>0.06</u>	<u>(0.03)</u>
Net income (loss) attributable to common stockholders	<u>\$ 0.04</u>	<u>\$ (0.06)</u>	<u>\$ 0.04</u>	<u>\$ (0.09)</u>

### ***Potentially Dilutive Shares***

For the three and six months ended June 30, 2013, we excluded from diluted earnings per share the weighted average common share equivalents related to approximately 5.9 million and 5.8 million stock options and phantom stock, respectively, because their effect would be anti-dilutive. During the same periods ended June 30, 2012, we excluded from diluted earnings per share the weighted average common share equivalents related to approximately 5.7 million and 5.6 million stock options and phantom stock, respectively, because their effect would be anti-dilutive.

### **Note 11 - Segment Information**

The Company's segments are based on our internal reporting of operating results used to assess performance based on our properties' geographical markets. Our markets are aggregated into three reportable regions or segments, East, Central and West, which are based on the geographical locations of our properties. Management considers rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance. Certain reclassifications have been made to prior year results to conform to the current presentation related to discontinued operations (see Note 12 – Discontinued Operations and Assets Held for Sale for additional information).

## Table of Contents

The following table reflects our total assets, net of accumulated depreciation and amortization, by segment, as of June 30, 2013 and December 31, 2012 (in thousands).

	June 30, 2013	December 31, 2012
Segments:		
East assets	\$ 982,235	\$ 875,845
Central assets	1,090,778	1,107,561
West assets	918,505	863,003
Total segment net assets	2,991,518	2,846,409
Non-segment assets:		
Held for Sale Assets	8,204	52,852
Non-segment cash and cash equivalents	4,750	8,653
Other non-segment assets <sup>(1)</sup>	150,464	149,285
Total assets	<u>\$3,154,936</u>	<u>\$ 3,057,199</u>

- (1) Other non-segment assets primarily consists of corporate assets including investments in and advances to unconsolidated joint ventures, notes receivable, deferred loan costs, other receivables and other assets.

The following table sets forth the rental revenues of our segments in continuing operations for the three and six months ended June 30, 2013 and 2012 (in thousands).

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
East	\$22,637	\$19,960	\$ 44,517	\$ 40,345
Central	30,865	24,437	60,275	48,708
West	19,429	15,479	38,839	30,722
Rental revenues	72,931	59,876	143,631	119,775
Institutional capital management and other fees	707	1,151	1,520	2,206
Total revenues	<u>\$73,638</u>	<u>\$61,027</u>	<u>\$145,151</u>	<u>\$121,981</u>

## Table of Contents

The following table sets forth property net operating income of our segments in continuing operations and a reconciliation of our property NOI to our reported “Loss from continuing operations” for the three and six months ended June 30, 2013 and 2012 (in thousands).

	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
East	\$ 16,116	\$ 14,777	\$ 31,985	\$ 29,828
Central	20,761	16,965	41,221	33,666
West	14,801	11,766	29,670	23,117
Property NOI <sup>(1)</sup>	51,678	43,508	102,876	86,611
Institutional capital management and other fees	707	1,151	1,520	2,206
Real estate related depreciation and amortization	(33,531)	(28,786)	(65,484)	(57,681)
Casualty gain (loss)	(58)	57	2	140
Development profits	—	—	268	—
General and administrative	(7,449)	(6,513)	(13,870)	(12,298)
Equity in earnings (loss) of unconsolidated joint ventures, net	571	430	962	(424)
Interest expense	(15,327)	(17,540)	(32,187)	(34,470)
Interest and other income (expense)	(18)	(38)	144	159
Income tax benefit (expense) and other taxes	(323)	(287)	(432)	(555)
Loss from continuing operations	<u>\$ (3,750)</u>	<u>\$ (8,018)</u>	<u>\$ (6,201)</u>	<u>\$ (16,312)</u>

- <sup>(1)</sup> Property net operating income (“property NOI”) is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes institutional capital management fees, depreciation, amortization, casualty gains, impairment, general and administrative expenses, equity in earnings (loss) of unconsolidated joint ventures, interest expense, interest and other income and income tax benefit (expense) and other taxes. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, impairment, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income (loss) attributable to common stockholders, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.

Included in the Central operating segment rental revenues for the three and six months ended June 30, 2013 was approximately \$1.9 million and \$3.7 million, respectively, attributable to the Mexico operations. Included in the Central operating segment rental revenues for the three and six months ended June 30, 2012 was approximately \$1.7 million and \$3.5 million, respectively, attributable to the Mexico operations. Included in the Central operating segment net assets as of June 30, 2013 and December 31, 2012 was approximately \$72.2 million and \$74.2 million, respectively, attributable to the Mexico operations. (See Note 13 – Subsequent Events for additional information related to our Mexico operations.)

### **Note 12 - Discontinued Operations and Assets Held for Sale**

We report results of operations from real estate assets that meet the definition of a component of an entity and have been sold, or meet the criteria to be classified as held for sale, as discontinued operations. During the six months ended June 30, 2013, we sold 17 operating properties, comprising 2.0 million square feet in the East operating segment and 1.4 million square feet in the Central operating segment to unrelated third-parties. The sale of these properties resulted in gains of approximately \$17.5 million. We also classified one property in our Central operating segment as held for sale as of June 30, 2013.

## Table of Contents

The following table summarizes the components of income (loss) from discontinued operations for the three and six months ended June 30, 2013 and 2012 (in thousands).

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Rental revenues	\$ 1,895	\$ 5,987	\$ 4,492	\$ 12,270
Rental expenses and real estate taxes	(487)	(1,347)	(1,119)	(2,945)
Real estate related depreciation and amortization	(640)	(2,790)	(1,377)	(6,061)
Operating income	768	1,850	1,996	3,264
Casualty gains	—	11	—	71
Interest expense	—	(31)	—	(129)
Interest and other income	18	37	—	36
Operating income and other income	786	1,867	1,996	3,242
Gain on dispositions of real estate interests	14,631	32	17,508	120
Impairment losses	—	(11,422)	—	(11,422)
Income (loss) from discontinued operations	<u>\$15,417</u>	<u>\$ (9,523)</u>	<u>\$19,504</u>	<u>\$ (8,060)</u>

### **Note 13 - Subsequent Events**

GAAP requires an entity to disclose events that occur after the balance sheet date but before financial statements are issued or are available to be issued (“subsequent events”) as well as the date through which an entity has evaluated subsequent events. There are two types of subsequent events. The first type consists of events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements, (“recognized subsequent events”). The second type consists of events that provide evidence about conditions that did not exist at the date of the balance sheet but arose subsequent to that date (“nonrecognized subsequent events”). No significant recognized subsequent events were noted.

In July 2013, we entered into a contract to sell our entire portfolio of assets located in Mexico. The agreement provides for a sale price of \$82.7 million and is expected to close in the late third or early fourth quarter, 2013. The purchaser has completed due diligence but the transaction remains subject to certain closing conditions.

---

## Table of Contents

### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

#### **FORWARD-LOOKING STATEMENTS**

We make statements in this report that are considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "seeks," "should," "will," and variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation:

- national, international, regional and local economic conditions, including, in particular, the strength of the United States economic recovery and the potential impact of the financial crisis in Europe;
- the general level of interest rates and the availability of capital;
- the competitive environment in which we operate;
- real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets;
- decreased rental rates or increasing vacancy rates;
- defaults on or non-renewal of leases by tenants;
- acquisition and development risks, including failure of such acquisitions and development projects to perform in accordance with projections;
- the timing of acquisitions, dispositions and development;
- natural disasters such as fires, floods, tornadoes, hurricanes and earthquakes;
- energy costs;
- the terms of governmental regulations that affect us and interpretations of those regulations, including the costs of compliance with those regulations, changes in real estate and zoning laws and increases in real property tax rates;
- financing risks, including the risk that our cash flows from operations may be insufficient to meet required payments of principal, interest and other commitments;
- lack of or insufficient amounts of insurance;
- litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;
- the consequences of future terrorist attacks or civil unrest;
- environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us; and
- other risks and uncertainties detailed in the section entitled "Risk Factors."

In addition, our current and continuing qualification as a real estate investment trust, or REIT, involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership.

We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. The reader should carefully review our financial statements and the notes thereto, as well as the section entitled "Risk Factors" in this Report.



---

## Table of Contents

### **Overview**

DCT Industrial Trust Inc. is a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the United States and Mexico.

We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust (“REIT”) for United States (“U.S.”) federal income tax purposes. As used herein, “DCT Industrial Trust,” “DCT,” “the Company,” “we,” “our” and “us” refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (the “operating partnership”), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. We own our properties through our operating partnership and its subsidiaries. As of June 30, 2013, we owned approximately 93.9% of the outstanding equity interests in our operating partnership.

As of June 30, 2013, the Company owned interests in approximately 74.9 million square feet of properties leased to approximately 870 customers, including:

- 61.3 million square feet comprising 405 consolidated operating properties, including 0.2 million square feet comprising one consolidated building classified as held for sale, which were 91.9% occupied;
- 12.3 million square feet comprising 38 unconsolidated properties which were 90.8% occupied and operated on behalf of four institutional capital management partners;
- 0.3 million square feet comprising four consolidated properties under redevelopment; and
- 1.0 million square feet comprising three consolidated buildings in development.

The Company also has five buildings and one expansion project under construction and several projects in predevelopment. See “Notes to Consolidated Financial Statements Note 3 - Investment in Properties” for further detail related to our development activity.

Our primary business objectives are to maximize long-term growth in earnings and Funds from Operations, or FFO, as defined on pages 38 and 39, and to maximize the value of our portfolio and the total return to our stockholders. In our pursuit of these long-term objectives, we seek to:

- maximize cash flows from existing operations;
- deploy capital into quality acquisitions and development opportunities which meet our asset, location and financial criteria; and
- recycle capital by selling assets that no longer fit our investment criteria and reinvesting in higher return opportunities.

### **Outlook**

We seek to maximize long-term earnings growth and value within the context of overall economic conditions, primarily through increasing rents and operating income at existing properties and acquiring and developing high-quality properties in major distribution markets.

Fundamentals for industrial real estate continue to modestly improve in response to general improvement in the economy. According to national statistics, net absorption (the net change in total occupied space) of industrial real estate turned positive in the second quarter of 2010 and national occupancy rates have increased each quarter since then. We expect moderate economic growth to continue throughout 2013, which should result in continued positive demand for warehouse space as companies expand their distribution and production platforms. Rental rates in our markets appeared to have bottomed and in a number of markets have begun to increase, although they do remain below peak levels. Rental concessions, such as free rent, continue to decline in most markets. Consistent with recent experience and based on current market conditions, we expect average net effective rental rates on new leases signed in 2013 to be slightly higher than the rates on expiring leases. As positive net absorption of warehouse space continues, we expect the rental rate environment to continue to improve. According to a national research company, average market rental rates nationally are expected to continue to increase moderately in 2013 as vacancy rates drop below 10% of available supply.

---

## Table of Contents

New development has begun to increase in certain markets where fundamentals have improved more rapidly, however construction levels are still modest in absolute terms and well below peak levels and we expect they will remain so until rental rates, other leasing fundamentals and the availability of financing improve sufficiently to justify new construction on a larger scale. With limited new supply in the near term, we expect that the operating environment will become increasingly favorable for landlords with improvement of rental and occupancy rates.

For DCT Industrial, we expect same store net operating income to be higher in 2013 than it was in 2012. The benefit of higher occupancy in 2013 is expected to be somewhat offset by the impact of declining net effective rental rates on leases signed in 2012 compared to expiring leases, most of which were signed prior to the market downturn.

In terms of capital investment, we will continue to pursue acquisitions of well-located distribution facilities at prices where we can apply our leasing experience and market knowledge to generate attractive returns. Going forward, we will pursue the acquisition of buildings and land and consider selective development of new buildings in markets where we perceive demand and market rental rates will provide attractive financial returns.

We anticipate having sufficient liquidity to fund our operating expenses, including costs to maintain our properties and distributions, though we may finance investments, including acquisitions and developments, with the issuance of new shares, proceeds from asset sales or through additional borrowings. Please see "Liquidity and Capital Resources" for additional discussion.

### **Inflation**

Although the U.S. economy has recently been experiencing a slight increase of inflation rates, and a wide variety of industries and sectors are affected differently by changing commodity prices, inflation has not had a significant impact on us in our markets. Most of our leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, most of our leases expire within five years which enables us to replace existing leases with new leases at then-existing market rates.

### **Significant Transactions During 2013**

#### *Summary of the six months ended June 30, 2013*

- *Acquisitions*
  - During the six months ended June 30, 2013, we acquired 18 buildings comprising 4.3 million square feet in the Southern California, Atlanta, Dallas, New Jersey, Pennsylvania, Chicago, Charlotte and Northern California markets for a total purchase price of approximately \$193.0 million.
- *Development Activities*
  - During the six months ended June 30, 2013, two projects totaling 343,000 square feet in Houston and Washington, D.C. were completed and stabilized. In addition, construction was shell complete on three projects totaling 938,000 square feet in Chicago and Miami. The table below reflects a summary of development activities through June 30, 2013.

## Table of Contents

<u>Project</u>	<u>Market</u>	<u>Acres</u>	<u>Number of Buildings</u>	<u>Square Feet</u> (in thousands)	<u>Percent owned</u>	<u>Cumulative Costs at 06/30/13</u> (in thousands)	<u>Projected Investment</u> (in thousands)	<u>Completion Date<sup>(1)</sup></u>	<u>Percentage Leased</u>
<b>Consolidated Development Activities:</b>									
<b>Development Projects in Lease Up</b>									
DCT 55	Chicago	33	1	604	100%	\$ 23,360	\$ 27,917	Q4-2012	0%
DCT Commerce Center at Pan American West (Building A)	Miami	7	1	167	100%	14,071	14,468	Q1-2013	100%
DCT Commerce Center at Pan American West (Building B)	Miami	7	1	167	100%	11,895	12,996	Q2-2013	100%
<b>Total</b>		<b>47</b>	<b>3</b>	<b>938</b>	<b>100%</b>	<b>\$ 49,326</b>	<b>\$ 55,381</b>		<b>36%</b>
<b>Under Construction</b>									
DCT Airtex Industrial Center	Houston	13	1	267	100%	\$ 10,181	\$ 14,678	Q3-2013	0%
DCT Beltway Tanner Business Park	Houston	11	1	136	100%	7,591	15,375	Q3-2013	0%
Rockdale Distribution Center - Expansion	Nashville	15	Expansion	225	100%	7,290	8,094	Q3-2013	100%
Slover Logistics Center I	So. California	28	1	652	100%	26,369	36,725	Q4-2013	100%
8th & Vineyard B	So. California	4	1	99	91%	1,805	6,960	Q4-2013	0%
<b>Total</b>		<b>71</b>	<b>4</b>	<b>1,379</b>	<b>100%</b>	<b>\$ 53,236</b>	<b>\$ 81,832</b>		<b>64%</b>
<b>Total Development Activities</b>		<b>118</b>	<b>7</b>	<b>2,317</b>	<b>100%</b>	<b>\$ 102,562</b>	<b>\$ 137,213</b>		<b>52%</b>
<b>Build-to-Suit for Sale</b>									
8th & Vineyard A	So. California	6	1	130	91%	3,022	8,960	Q4-2013	

(1) The completion date represents the date of building shell completion.

- *Dispositions*

- During the six months ended June 30, 2013, we sold 17 operating properties totaling approximately 3.4 million square feet to third-parties for combined gross proceeds of \$111.2 million. We recognized gains of approximately \$17.5 million on these dispositions.
- In July 2013, we entered into a contract to sell our entire portfolio of assets located in Mexico. The agreement provides for a sale price of \$82.7 million and is expected to close in the late third or early fourth quarter, 2013. The purchaser has completed due diligence but the transaction remains subject to certain closing conditions.

- *Debt Activity*

- On February 20, 2013, we entered into an amendment with our syndicated bank group whereby we extended and increased our existing \$175.0 million senior unsecured term loan to \$225.0 million for a period of five years, extended our existing \$300.0 million senior unsecured line of credit for a period of four years and received a commitment for an additional \$175.0 million senior unsecured term loan with a term of two years. We closed on the additional \$175.0 million in March 2013, which was used to refinance a scheduled June 2013 maturity of \$175.0 million of other senior unsecured debt.

## Table of Contents

- During the six months ended June 30, 2013, we used proceeds from our senior unsecured term loan to repay a \$175.0 million senior unsecured note that was scheduled to mature in June of 2013.
- During June 2013 we issued two secured mortgage notes with principle balances of \$1.0 million and \$6.2 million which mature in June 2023. The notes bear interest at a variable rate, however we have fixed the rate at 4.72% using two variable for floating rate swaps (See Note 5 – Financial Instruments and Hedging Activities for further detail). The notes require monthly payments of principal and interest.
- During the six months ended June 30, 2013, we retired mortgage notes totaling \$11.0 million previously scheduled to mature in April and June of 2013, using proceeds from the Company’s senior unsecured revolving credit facility and our equity offerings.
- As of June 30, 2013, we had \$117.0 million outstanding and \$183.0 million available under the unsecured revolving credit facility.
- *Equity activity*
  - During the six months ended June 30, 2013, we issued approximately 10.4 million shares of common stock through our “continuous equity” offering program at an average price of \$7.33 per share, for proceeds of \$76.1 million before offering expenses.
- *Leasing Activity*

The following table provides a summary of our leasing activity for the six months ended June 30, 2013:

	<u>Number of Leases Signed</u>	<u>Square Feet Signed</u> <small>(in thousands)</small>	<u>Net Effective Rent Per Square Foot<sup>(1)</sup></u>	<u>GAAP Basis Rent Growth<sup>(2)</sup></u>	<u>Weighted Average Lease Term<sup>(3)</sup></u>	<u>Turnover Costs Per Square Foot<sup>(4)</sup></u>	<u>Weighted Average Retention<sup>(5)</sup></u>
Second Quarter 2013	84	4,433	\$ 4.60	3.70%	60	\$ 2.24	67.10%
Year to date 2013	151	5,878	\$ 4.72	4.50%	57	\$ 2.32	59.30%

- (1) Net effective rent is the average base rent calculated in accordance with GAAP, over the term of the lease. Does not include month to month leases.
- (2) GAAP basis rent growth is a ratio of the change in monthly Net Effective Rent (on a GAAP basis, including straight-line rent adjustments as required by GAAP) compared to the Net Effective Rent (on a GAAP basis) of the comparable lease. New leases where there were no prior comparable leases, due to extended downtime or materially different lease structures, are excluded.
- (3) The lease term is in months. Assumes no exercise of lease renewal options, if any.
- (4) Turnover costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and costs capitalized for leasing transactions. Turnover costs per square foot represent the total turnover costs expected to be incurred on the leases signed during the period and does not reflect actual expenditures for the period.
- (5) Represents the percentage of weighted average square feet of tenants renewing their respective leases.

During the six months ended June 30, 2013, we signed 46 leases with free rent, comprising 2.5 million square feet representing total concessions of \$3.2 million primarily related to free rent periods.

## Table of Contents

### Customer Diversification

As of June 30, 2013, there were no customers that occupied more than 1.6% of our consolidated properties based on annualized base rent. The following table reflects our 10 largest customers, based on annualized base rent as of June 30, 2013, who occupy a combined 6.6 million square feet of our consolidated properties.

Customer	Percentage of Annualized Base Rent
Schenker, Inc.	1.6%
Deutsche Post World Net (DHL & Exel)	1.5%
The Clorox Company	1.2%
United Parcel Service (UPS)	1.2%
S.C. Johnson & Son, Inc	1.2%
The Glidden Company	1.1%
YRC, LLC	1.1%
Iron Mountain	1.0%
CEVA Logistics	0.9%
United Stationers Supply Company	0.9%
Total	11.7%

Although base rent is supported by long-term lease contracts, tenants who file bankruptcy have the legal right to reject any or all of their leases. In the event that a tenant with a significant number of leases in our properties files bankruptcy and cancels its leases, we could experience a reduction in our revenues and tenant receivables.

We continuously monitor the financial condition of our tenants. We communicate often with those tenants who have been late on payments or filed bankruptcy. We are not currently aware of any significant financial difficulties of any tenants that would individually cause a material reduction in our revenues, and no tenant represents more than 5% of our annualized base rent.

### Results of Operations

#### Summary of the three and six months ended June 30, 2013 compared to the same period ended June 30, 2012

DCT Industrial Trust is a leading industrial real estate company specializing in the acquisition, development, leasing and management of bulk distribution and light industrial properties located in high-volume distribution markets in the United States and Mexico. As of June 30, 2013, the Company owned interests in or had under development approximately 74.9 million square feet of properties leased to approximately 870 customers, including 12.3 million square feet managed on behalf of four institutional capital management joint venture partners. Also as of June 30, 2013, we consolidated 404 operating properties, four redevelopment properties, three development properties, and one consolidated property classified as held for sale.

#### Comparison of the three months ended June 30, 2013 compared to the same period ended June 30, 2012

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income (loss) and other expenses for the three months ended June 30, 2013 compared to the three months ended June 30, 2012. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. We generally consider buildings stabilized when occupancy reaches 90%. Non-same store operating properties include properties not meeting the same store criteria and by definition exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 356 operating properties and was comprised of 52.0 million square feet. A discussion of these changes follows in the table below (in thousands).

## Table of Contents

	Three Months Ended		\$ Change	Percent Change
	June 30,			
	2013	2012		
<b>Rental Revenues</b>				
Same store, excluding revenues related to early lease terminations	\$61,869	\$ 58,976	\$ 2,893	4.9%
Non-same store operating properties	10,004	790	9,214	1166.3%
Development and redevelopment	862	—	862	100.0%
Revenues related to early lease terminations	196	110	86	78.2%
Total rental revenues	72,931	59,876	13,055	21.8%
<b>Rental Expenses and Real Estate Taxes</b>				
Same store	18,149	16,058	2,091	13.0%
Non-same store operating properties	2,801	277	2,524	911.2%
Development and redevelopment	303	33	270	818.2%
Total rental expenses and real estate taxes	21,253	16,368	4,885	29.8%
<b>Property Net Operating Income <sup>(1)</sup></b>				
Same store, excluding revenues related to early lease terminations	43,720	42,918	802	1.9%
Non-same store operating properties	7,203	513	6,690	1304.1%
Development and redevelopment	559	(33)	592	-1793.9%
Revenues related to early lease terminations	196	110	86	78.2%
Total property net operating income	51,678	43,508	8,170	18.8%
<b>Other Revenue and Other Income (Loss)</b>				
Institutional capital management and other fees	707	1,151	(444)	-38.6%
Equity in earnings of unconsolidated joint ventures, net	571	430	141	32.8%
Interest and other income (expense)	(18)	(38)	20	-52.6%
Casualty (loss) gain	(58)	57	(115)	-201.8%
Total other revenue and other income	1,202	1,600	(398)	-24.9%
<b>Other Expenses</b>				
Real estate related depreciation and amortization	33,531	28,786	4,745	16.5%
Interest expense	15,327	17,540	(2,213)	-12.6%
General and administrative	7,449	6,513	936	14.4%
Income tax expense and other taxes	323	287	36	12.5%
Total other expenses	56,630	53,126	3,504	6.6%
Income (loss) from discontinued operations	15,417	(9,523)	24,940	-261.9%
Net (income) loss attributable to noncontrolling interests	(858)	1,756	(2,614)	-148.9%
Net income (loss) attributable to common stockholders	\$10,809	\$(15,785)	\$ 26,594	-168.5%

- <sup>(1)</sup> Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes institutional capital management fees, depreciation, amortization, casualty gains, impairment, general and administrative expenses, equity in earnings (loss) of unconsolidated joint ventures, interest expense, interest and other income (expenses) and income tax benefit (expense) and other taxes. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, impairment, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. We believe net income attributable to DCT common stockholders, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance. For a reconciliation of our property net operating income to our reported "Loss from continuing operations," see "Notes to Consolidated Financial Statements, Note 11 - Segment Information."

## Table of Contents

### *Rental Revenues*

Rental revenues, which are comprised of base rent, straight-line rent, amortization of above and below market rent intangibles, tenant recovery income, early lease termination fees and other rental revenues, increased by \$13.1 million, or 21.8% for the three months ended June 30, 2013 compared to the same period in 2012, primarily due to the following changes:

- \$10.1 million increase in our non-same store rental revenues, including development and redevelopment properties, primarily as a result of an increase in the number of properties. Since March 31, 2012, we acquired 46 operating and four development properties and completed development or redevelopment of five properties.
- \$2.9 million increase in total revenue in our same store portfolio due primarily to the following:
  - \$1.4 million increase in base rent primarily related to a 120 basis point increase in average occupancy period over period; and
  - \$1.9 million increase in operating expense recoveries related to the increase in occupancy; which was partially offset by
  - \$0.4 million decrease in other revenues primarily related to decrease in straight-line rental revenue.

The following table illustrates the various components of our total rental revenues for the three months ended June 30, 2013 and 2012 (in thousands).

	Three Months Ended June 30,		\$ Change
	2013	2012	
Base rent	\$54,398	\$46,310	\$ 8,088
Straight-line rent	1,097	1,202	(105)
Amortization of above and below market rent intangibles	399	111	288
Tenant recovery income	15,861	11,713	4,148
Other rental income	980	430	550
Revenues related to early lease terminations	196	110	86
Total rental revenues	<u>\$72,931</u>	<u>\$59,876</u>	<u>\$13,055</u>

### *Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$4.9 million, or 29.8%, for the three months ended June 30, 2013 compared to the same period in 2012, primarily due to:

- \$2.8 million net increase in rental expenses and real estate taxes related to the properties acquired and development and redevelopment properties placed into operation during the period; and
- \$2.1 million net increase in rental expenses and real estate taxes in our same store portfolio, which was primarily driven by increases in property taxes, maintenance and property insurance.

### *Other Revenue and Other Income (Loss)*

Total other revenue and other income (loss) decreased by approximately \$0.4 million, or 24.9%, for the three months ended June 30, 2013 as compared to the same period in 2012, primarily due to a \$0.4 million decrease in institutional capital management and other fees primarily related to the sale of properties from our unconsolidated joint ventures reducing management fees thereon.

### *Other Expenses*

Other expenses increased by approximately \$3.5 million, or 6.6%, for the three months ended June 30, 2013 as compared to the same period in 2012, primarily as a result of:

- \$4.7 million increase in depreciation expense resulting from real estate acquisitions, completed developments and capital additions; and

---

## Table of Contents

- \$0.9 million increase in general and administrative expenses primarily related to higher acquisition costs and personnel costs, partially offset by an increase in capitalized overhead as a result of increased development; partially offset by
- \$2.2 million decrease in interest expense as a result of the \$175 million term loan paid down in March 2013 and an increase in capitalized interest related to increased development, partially offset by an increase in interest from the higher balance on our revolving line of credit and private placement loan as well as increased amortization of the settled hedge in 2012.

### *Income(loss) from Discontinued Operations*

Income from discontinued operations increased by \$24.9 million for the three months ended June 30, 2013 as compared to the same period in 2012. This increase is primarily related to the gain on dispositions totaling \$14.6 million recorded in 2013, as compared to impairments of \$11.4 million recorded on sales during 2012, partially offset by lower operating and other income from the properties sold in 2013 as compared to 2012.

### **Comparison of the six months ended June 30, 2013 compared to the same period ended June 30, 2012**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other revenue and other income (loss) and other expenses for the six months ended June 30, 2013 compared to the six months ended June 30, 2012. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods for which the operations had been stabilized. We generally consider buildings stabilized when occupancy reaches 90%. Non-same store operating properties include properties not meeting the same store criteria and by definition exclude development and redevelopment properties. The same store portfolio for the periods presented totaled 356 operating properties and was comprised of 52.0 million square feet. A discussion of these changes follows in the table below (in thousands).



## Table of Contents

	Six Months Ended		\$ Change	Percent Change
	June 30,			
	2013	2012		
<b>Rental Revenues</b>				
Same store, excluding revenues related to early lease terminations	\$124,354	\$118,588	\$ 5,766	4.9%
Non-same store operating properties	18,436	973	17,463	1794.8%
Development and redevelopment	530	—	530	100.0%
Revenues related to early lease terminations	311	214	97	45.3%
Total rental revenues	<u>143,631</u>	<u>119,775</u>	<u>23,856</u>	<u>19.9%</u>
<b>Rental Expenses and Real Estate Taxes</b>				
Same store	35,469	32,728	2,741	8.4%
Non-same store operating properties	5,096	354	4,742	1339.5%
Development and redevelopment	190	82	108	131.7%
Total rental expenses and real estate taxes	<u>40,755</u>	<u>33,164</u>	<u>7,591</u>	<u>22.9%</u>
<b>Property Net Operating Income <sup>(1)</sup></b>				
Same store, excluding revenues related to early lease terminations	88,885	85,860	3,025	3.5%
Non-same store operating properties	13,340	619	12,721	2055.1%
Development and redevelopment	340	(82)	422	-514.6%
Revenues related to early lease terminations	311	214	97	45.3%
Total property net operating income	<u>102,876</u>	<u>86,611</u>	<u>16,265</u>	<u>18.8%</u>
<b>Other Revenue and Other Income (Loss)</b>				
Development profit (loss)	268	—	268	100.0%
Institutional capital management and other fees	1,520	2,206	(686)	-31.1%
Equity in earnings (loss) of unconsolidated joint ventures, net	962	(424)	1,386	-326.9%
Interest and other income (expense)	144	159	(15)	-9.4%
Casualty gain	2	140	(138)	-98.6%
Total other revenue and other income (loss)	<u>2,896</u>	<u>2,081</u>	<u>815</u>	<u>39.2%</u>
<b>Other Expenses</b>				
Real estate related depreciation and amortization	65,484	57,681	7,803	13.5%
Interest expense	32,187	34,470	(2,283)	-6.6%
General and administrative	13,870	12,298	1,572	12.8%
Income tax expense and other taxes	432	555	(123)	-22.2%
Total other expenses	<u>111,973</u>	<u>105,004</u>	<u>6,969</u>	<u>6.6%</u>
Income (loss) from discontinued operations	19,504	(8,060)	27,564	-342.0%
Net (income) loss attributable to noncontrolling interests	(1,215)	2,583	(3,798)	-147.0%
Net income (loss) attributable to common stockholders	<u>\$ 12,088</u>	<u>\$ (21,789)</u>	<u>\$ 33,877</u>	<u>-155.5%</u>

<sup>(1)</sup> See definition of property net operating income on page 26.

## Table of Contents

### *Rental Revenues*

Rental revenues, which are comprised of base rent, straight-line rent, amortization of above and below market rent intangibles, tenant recovery income, early lease termination fees and other rental revenues, increased by \$23.9 million, or 19.9% for the six months ended June 30, 2013 compared to the same period in 2012, primarily due to the following changes:

- \$18.0 million increase in our non-same store rental revenues, including development and redevelopment properties, primarily as a result of an increase in the number of properties, partially offset by a decrease in non-same store average occupancy period over period. The average occupancy of the non-same store properties decreased to 83.6% for the six months ended June 30, 2013 from 86.6% for the six months ended June 30, 2012. Since December 31, 2011, we acquired 46 operating and four development properties and completed development or redevelopment of five properties.
- \$5.8 million increase in total revenue in our same store portfolio due primarily to the following:
  - \$4.2 million increase in base rent primarily related to a 170 basis point increase in average occupancy period over period; and
  - \$3.3 million increase in operating expense recoveries related to the increase in occupancy; which was partially offset by
  - \$1.7 million decrease in other revenues primarily related to decrease in straight-line rental revenue.

The following table illustrates the various components of our total rental revenues for the six months ended June 30, 2013 and 2012 (in thousands).

	Six Months Ended June 30,		\$ Change
	2013	2012	
Base rent	\$107,290	\$ 91,156	\$16,134
Straight-line rent	2,424	3,178	(754)
Amortization of above and below market rent intangibles	799	287	512
Tenant recovery income	31,039	23,838	7,201
Other rental income	1,768	1,102	666
Revenues related to early lease terminations	311	214	97
Total rental revenues	<u>\$143,631</u>	<u>\$119,775</u>	<u>\$23,856</u>

### *Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$7.6 million, or 22.9%, for the six months ended June 30, 2013 compared to the same period in 2012, primarily due to:

- \$4.9 million net increase in rental expenses and real estate taxes related to the properties acquired and development and redevelopment properties placed into operation during the period; and
- \$2.7 million increase in rental expenses and real estate taxes in our same store portfolio, which was primarily driven by increases in property taxes, maintenance and property insurance.

### *Other Revenue and Other Income (Loss)*

Total other revenue and other income (loss) increased by approximately \$0.8 million, or 39.2%, for the six months ended June 30, 2013 as compared to the same period in 2012, primarily due to:

- \$1.4 million increase in equity in earnings from unconsolidated joint ventures; and
- \$0.3 million in development profits in the current period with no corresponding activity in 2012; partially offset by
- \$0.7 million decrease in institutional capital management fees related to the sale of properties from our unconsolidated joint ventures reducing management fees as compared to the six months ended June 30, 2012.

---

## Table of Contents

### *Other Expenses*

Other expenses increased by approximately \$7.0 million, or 6.6%, for the six months ended June 30, 2013 as compared to the same period in 2012, primarily as a result of:

- \$7.8 million increase in depreciation expense resulting from real estate acquisitions and capital additions;
- \$1.6 million increase in general and administrative expenses primarily related to higher acquisition costs and personnel costs, partially offset by an increase in capitalized overhead as a result of increased development, leasing and other capital activities; partially offset by
- \$2.3 million decrease in interest expense as a result of the \$175 million term loan paid down in March 2013 and an increase in capitalized interest related to increased development, partially offset by an increase in interest from the higher balance on our revolving line of credit and private placement loan as well as increased amortization of the settled hedge in 2012.

### *Income from Discontinued Operations*

Income from discontinued operations increased by \$27.6 million for the six months ended June 30, 2013 as compared to the same period in 2012. This increase is primarily related to the gain on dispositions totaling \$17.5 million recorded in 2013, as compared to impairments of \$11.4 million recorded on sales during 2012, partially offset by lower operating and other income from the properties sold in 2013 as compared to 2012.

## Table of Contents

### Segment Summary for the three and six months ended June 30, 2013 compared to the same period ended June 30, 2012

The Company's segments are based on our internal reporting of operating results used to assess performance based on our properties' geographical markets. Our markets are aggregated into three reportable regions or segments, East, Central and West, which are based on the geographical locations of our properties. These regions are comprised of the markets by which management and their operating teams conduct and monitor business (see further detail on our Segments in "Notes to the Consolidated Financial Statements, Note 11 – Segment Information"). Management considers rental revenues and property net operating income aggregated by segment to be the appropriate way to analyze performance.

The following table illustrates the changes in our consolidated operating properties in continuing operations by segment as of, and for the three and six months ended June 30, 2013 compared to June 30, 2012, respectively (dollar amounts and square feet in thousands).

	As of June 30,				Three Months Ended June 30,		Six Months Ended June 30,	
	Number of buildings	Square feet	Occupancy at period end	Segment assets <sup>(1)</sup>	Rental revenues <sup>(2)</sup>	Property net operating income <sup>(3)</sup>	Rental revenues <sup>(2)</sup>	Property net operating income <sup>(3)</sup>
<b>EAST:</b>								
2013	129	22,144	85.6%	\$ 982,235	\$ 22,637	\$ 16,116	\$ 44,517	\$ 31,985
2012	113	19,285	85.5%	910,971	19,960	14,777	40,345	29,828
Change	<u>16</u>	<u>2,859</u>	<u>0.1%</u>	<u>\$ 71,264</u>	<u>\$ 2,677</u>	<u>\$ 1,339</u>	<u>\$ 4,172</u>	<u>\$ 2,157</u>
<b>CENTRAL:</b>								
2013	187	27,976	92.7%	\$1,090,778	\$ 30,865	\$ 20,761	\$ 60,275	\$ 41,221
2012	174	24,211	90.1%	1,031,241	24,437	16,965	48,708	33,666
Change	<u>13</u>	<u>3,765</u>	<u>2.6%</u>	<u>\$ 59,537</u>	<u>\$ 6,428</u>	<u>\$ 3,796</u>	<u>\$ 11,567</u>	<u>\$ 7,555</u>
<b>WEST:</b>								
2013	95	12,247	94.1%	\$ 918,505	\$ 19,429	\$ 14,801	\$ 38,839	\$ 29,670
2012	79	10,119	95.1%	660,961	15,479	11,766	30,722	23,117
Change	<u>16</u>	<u>2,128</u>	<u>(1.0)%</u>	<u>\$ 257,544</u>	<u>\$ 3,950</u>	<u>\$ 3,035</u>	<u>\$ 8,117</u>	<u>\$ 6,553</u>

<sup>(1)</sup> Segment assets include all assets comprising operating properties included in a segment, less non-segment cash and cash equivalents.

<sup>(2)</sup> Segment rental revenues include revenue from operating properties and development properties. Properties which were sold or held for sale during the period are not included in these results.

<sup>(3)</sup> For the definition of property net operating income, or property NOI, and a reconciliation of our property net operating income to our reported "Income (Loss) from Continuing Operations," see "Notes to Consolidated Financial Statements, Note 11 – Segment Information."

## Table of Contents

The following table reflects our total assets, net of accumulated depreciation and amortization, by segment as of June 30, 2013 and December 31, 2012 (in thousands).

	June 30, 2013	December 31, 2012	Change
<b>Segments:</b>			
East assets	\$ 982,235	\$ 875,845	\$106,390
Central assets	1,090,778	1,107,561	(16,783)
West assets	918,505	863,003	55,502
Total segment net assets	2,991,518	2,846,409	145,109
<b>Non-segment assets:</b>			
Held for Sale Assets	8,204	52,852	(44,648)
Non-segment cash and cash equivalents	4,750	8,653	(3,903)
Other non-segment assets <sup>(1)</sup>	150,464	149,285	1,179
Total assets	<u>\$3,154,936</u>	<u>\$ 3,057,199</u>	<u>\$ 97,737</u>

<sup>(1)</sup> Other non-segment assets primarily consists of corporate assets including investments in and advances to unconsolidated joint ventures, notes receivable, deferred loan costs, other receivables and other assets.

### East Segment

- East Segment assets increased by \$106.4 million since December 31, 2012, to \$982.2 million as of June 30, 2013. This increase primarily related to the acquisition of ten operating properties and completion of development of one operating property during the six months ended June 30, 2013.
- East Segment property NOI, after reclassification for discontinued operations, increased approximately \$1.3 million, for the three months ended June 30, 2012 as compared to the same period in 2012, primarily as a result of:
  - \$2.7 million increase in rental revenues, of which \$0.9 million is attributed to property acquisitions and \$1.7 million which is attributed to higher rental revenues at existing properties; which was partially offset by
  - \$1.3 million increase in operating expenses primarily comprised of increased property taxes, property insurance and maintenance.
- East Segment property NOI, after reclassification for discontinued operations, increased approximately \$2.2 million, for the six months ended June 30, 2012 as compared to the same period in 2012, primarily as a result of:
  - \$4.2 million increase in rental revenues, of which \$1.3 million is attributed to property acquisitions and \$2.9 million which is attributed to higher rental revenues at existing properties; which was partially offset by
  - \$2.0 million increase in operating expenses primarily comprised of increased property taxes, property insurance, snow removal and maintenance.

### Central Segment

- Central Segment assets decreased by \$16.8 million since December 31, 2012, to \$1,090.8 million as of June 30, 2013. This decrease primarily related to the disposition of 14 properties and one property being classified as held for sale partially offset by the acquisition of three properties and two land parcels during the six months ended June 30, 2013.

---

## Table of Contents

- Central Segment property NOI, after reclassification for discontinued operations, increased approximately \$3.8 million, for the three months ended June 30, 2012 as compared to the same period in 2012 primarily as a result of:
  - \$6.4 million increase in rental revenues, of which \$2.5 million is attributed to property acquisitions and \$3.9 million which is attributed to increased occupancy and higher rental revenues at existing properties; which was partially offset by
  - \$2.6 million increase in operating expenses primarily comprised of increased property taxes and property insurance.
- Central Segment property NOI, after reclassification for discontinued operations, increased approximately \$7.6 million, for the six months ended June 30, 2013 as compared to the same period in 2012, primarily as a result of:
  - \$11.6 million increase in rental revenues, of which \$4.5 million is attributed to property acquisitions and \$7.1 million which is attributed to increased occupancy and higher rental revenues at existing properties; which was partially offset by
  - \$4.0 million increase in operating expenses primarily comprised of increased property taxes, property insurance and bad debt write offs.

### *West Segment*

- West Segment assets increased by \$55.5 million since December 31, 2012, to \$918.5 million as of June 30, 2013. This increase primarily related to the acquisition of five operating properties during the six months ended June 30, 2013.
- West Segment property NOI, after reclassification for discontinued operations, increased approximately \$3.0 million for the three months ended June 30, 2013 as compared to the same period in 2012, primarily as a result of the property acquisitions during the period.
- West Segment property NOI, after reclassification for discontinued operations, increased approximately \$6.6 million for the six months ended June 30, 2013 as compared to the same period in 2012, primarily as a result of:
  - \$8.1 million increase in rental revenues, of which \$7.1 million is attributed to property acquisitions and \$1.0 million which is attributed to an increase in higher rental revenues at existing properties; which was partially offset by
  - \$1.5 million increase in operating expenses primarily comprised of property taxes and property insurance.

## **Liquidity and Capital Resources**

### *Overview*

We currently expect that our principal sources of working capital and funding for potential capital requirements for expansions and renovation of properties, developments, acquisitions, distributions to investors and debt service will include:

- Cash flows from operations;
- Proceeds from capital recycling and dispositions;
- Borrowings under our senior unsecured revolving credit facility;
- Other forms of secured or unsecured financings;
- Offerings of common stock or other securities;
- Current cash balances; and
- Distributions from our institutional capital management and other joint ventures.

## Table of Contents

Our sources of capital will be used to meet our liquidity requirements and capital commitments, including operating activities, debt service obligations, equity holder distributions, capital expenditures at our properties, development funding requirements and future acquisitions. We expect to utilize the same sources of capital to meet our short-term and long-term liquidity requirements, and expect that these sources will be sufficient to meet our short-term liquidity needs.

### **Cash Flows**

“Cash and cash equivalents” were \$9.6 million and \$12.7 million as of June 30, 2013 and December 31, 2012, respectively. Net cash provided by operating activities increased by \$12.5 million to \$61.0 million during the six months ended June 30, 2013 compared to \$48.5 million during the same period in 2012. This change was primarily due to increased property net operating income, partially offset by an increase in net cash payments related to changes in operating assets and liabilities compared to the six months ended June 30, 2012.

Net cash used in investing activities increased \$68.5 million to \$153.5 million during the six months ended June 30, 2013 compared to \$85.0 million during the same period in 2012. This change was primarily due to an increase in cash outflows related to acquisitions of \$126.0 million and an increase of cash outflows related to capital expenditures of \$33.3 million, partially offset by an increase in proceeds from dispositions of \$86.4 million. The increase in capital expenditures was primarily due to an increase in development, redevelopment, due diligence and other capital improvements of \$43.9 million as a result of a \$40.0 million increase in development and redevelopment investments. Going forward, we will pursue the acquisition of buildings and land and consider selective development of new buildings in markets where we perceive demand and market rental rates will provide attractive financial returns. The amount of cash used related to acquisitions and development and redevelopment investments will vary from period to period based on a number of factors, including, among others, current and anticipated future market conditions impacting the desirability of development and redevelopment investments, leasing results with respect to our existing development and redevelopment projects and our ability to locate attractive acquisition opportunities. See Development Activities on pages 22 and 23 for further details regarding projected investment of our current development activities as well as cumulative costs incurred through June 30, 2013. Our total capital expenditures for the six months ended June 30, 2013 and 2012 were comprised of the following:

	Six Months Ended		\$ Change
	June 30,		
	2013	2012	
Development, redevelopment, due diligence and other capital improvements	\$56,719	\$12,838	\$43,881
Building and land improvements	3,771	4,263	(492)
Tenant improvements and leasing costs	12,015	14,990	(2,975)
Total capital expenditures and development activities	72,505	32,091	40,414
Accruals and other adjustments	(1,649)	5,474	(7,123)
Total cash paid for capital expenditures and development activities	<u>\$70,856</u>	<u>\$37,565</u>	<u>\$33,291</u>

We capitalize costs directly related to the development, predevelopment, redevelopment or improvement of our investment in real estate. Building and land improvements comprise capital expenditures related to maintaining our consolidated operating activities. Due diligence capital improvements relate to acquired operating properties and are generally incurred within 12 months of the acquisition date.

We capitalize indirect costs such as personnel, office and administrative expenses that are directly related to our development projects and successful origination of new leases based on an estimate of the time spent on the development and leasing activities. These capitalized costs for the six months ended June 30, 2013 and 2012 were \$3.7 million and \$2.9 million, respectively. During the six months ended June 30, 2013 and 2012 total interest capitalized was \$4.0 million and \$1.5 million, respectively.

Net cash provided by financing activities increased \$62.4 million to \$89.4 million during the six months ended June 30, 2013 compared to \$27.1 million during the same period in 2012. This increase is primarily related to an increase of \$75.9 million of proceeds raised from issuance of common stock, partially offset by a increase in net repayments of debt totaling \$10.2 million and an increase of \$5.4 million on dividends paid to common stockholders and noncontrolling interests.

### **Common Stock**

As of June 30, 2013, approximately 292.3 million shares of common stock were issued and outstanding.

On May 29, 2013, we registered a third continuous equity offering program, to replace our continuous equity offering program previously registered on November 20, 2012. Pursuant to this offering, we may sell up to 20 million shares of common stock from time-to-time through May 29, 2016 in “at-the-market” offerings or certain other transactions. We intend to use the proceeds from any sale of shares for general corporate purposes, which may include funding acquisitions and repaying debt. During the three and six months ended June 30, 2013, we issued approximately 6.6 million and 10.4 million shares, respectively, through the second continuous equity offering program, at an average price of \$7.32 and \$7.33 per share, respectively, for proceeds of \$48.2 million and \$76.1 million, respectively, before offering expenses. As of June 30, 2013, 20 million shares remain available to be issued under the current offering.

---

## Table of Contents

### *Distributions*

During the three and six months ended June 30, 2013, our board of directors declared distributions to stockholders totaling approximately \$22.7 million and \$44.6 million, respectively, including distributions to OP unitholders. During the same periods in 2012, our board of directors declared distributions to stockholders of approximately \$19.1 million and \$38.3 million, respectively. Existing cash balances, cash provided from operations and borrowings under our senior unsecured revolving credit facility were used for distributions paid during 2013 and 2012.

The payment of quarterly distributions is determined by our board of directors and may be adjusted at its discretion at any time. During July 2013, our board of directors declared quarterly cash dividends of \$0.07 per share and unit, payable on October 16, 2013 to stockholders and OP unitholders of record as of October 4, 2013.

### *Outstanding Indebtedness*

As of June 30, 2013 our outstanding indebtedness of approximately \$1.5 billion consisted of mortgage notes, senior unsecured notes, and a senior unsecured revolving credit facility, excluding approximately \$42.5 million representing our proportionate share of non-recourse debt associated with unconsolidated joint ventures. As of December 31, 2012, our outstanding indebtedness of approximately \$1.5 billion consisted of mortgage notes, senior unsecured notes and a senior unsecured revolving credit facility, excluding \$45.0 million representing our proportionate share of debt associated with unconsolidated joint ventures.

As of June 30, 2013, the gross book value of our consolidated properties was approximately \$3.6 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. As of December 31, 2012, the gross book value of our consolidated properties was approximately \$3.4 billion and the gross book value of all properties securing our mortgage debt was approximately \$0.7 billion. Our debt has various covenants with which we were in compliance as of June 30, 2013 and December 31, 2012.

Our debt instruments require monthly, quarterly or semiannual payments of interest and many require monthly or quarterly repayments of principal. Currently, cash flows from our operations are sufficient to satisfy these debt service requirements and we anticipate that cash flows from operations will continue to be sufficient to satisfy our debt service excluding principal maturities, which we plan to fund from refinancing and/or new debt. During the three and six months ended June 30, 2013, our debt payments, including principal payments and refinancing activities, interest and extinguishments, totaled \$22.9 million and \$223.8 million, respectively. During the same periods in 2012, our debt payments, including principal payments and refinancing activities, interest and extinguishments, totaled \$50.9 million and \$70.0 million, respectively.

### *Debt Issuance, Payoffs and Assumptions*

On February 20, 2013, DCT entered into an amendment with our syndicated bank group whereby we extended and increased our existing \$175.0 million senior unsecured term loan to \$225.0 million for a period of five years, extended our existing \$300.0 million senior unsecured line of credit for a period of four years and received a commitment for an additional \$175.0 million senior unsecured term loan with a term of two years. We closed on the additional \$175.0 million in March 2013, which was used to refinance a scheduled June 2013 maturity of \$175.0 million of other senior unsecured debt.

During June of 2013 we issued two secured mortgage notes with principal balances of \$1.0 million and \$6.2 million which mature in June 2023. The notes bear interest at a variable rate, however we have fixed the rate at 4.72% using two variable for floating rate swaps (See Note 5 – Financial Instruments and Hedging Activities for further detail). The notes require monthly payments of principle and interest.

During the six months ended June 30, 2013, we retired mortgage notes totaling \$11.0 million previously scheduled to mature in April and June of 2013, using proceeds from the Company's senior unsecured revolving credit facility and proceeds from our equity offerings.

### *Line of Credit*

As of June 30, 2013, we had \$117.0 million outstanding and \$183.0 million available under the unsecured revolving credit facility. As of December 31, 2012, we had \$110.0 million and \$190.0 million available under the unsecured revolving credit facility.



## Table of Contents

The senior unsecured revolving credit facility agreement contains various covenants with which we were in compliance with as of June 30, 2013.

### *Debt Maturities*

The following table sets forth the scheduled maturities of our debt, including principal amortization, and excluding unamortized premiums, as of June 30, 2013 (in thousands).

<u>Year</u>	<u>Senior Unsecured Notes</u>	<u>Mortgage</u>	<u>Senior Unsecured Revolving Credit Facility</u>	<u>Total</u>
2013	\$ —	\$ 24,908	\$ —	\$ 24,908
2014	50,000	11,445	—	61,445
2015	215,000	49,982	—	264,982
2016	99,000	61,184	—	160,184
2017	51,000	11,768	117,000	179,768
Thereafter	660,000	151,859	—	811,859
Total	<u>\$1,075,000</u>	<u>\$311,146</u>	<u>\$ 117,000</u>	<u>\$1,503,146</u>

### *Financing Strategy*

We do not have a formal policy limiting the amount of debt we incur, although we currently intend to operate so that our financial metrics are generally consistent with investment grade peers in the real estate industry. We continually evaluate our secured and unsecured leverage and among other relevant metrics, our fixed charge coverage. Our charter and our bylaws do not limit the indebtedness that we may incur. We are, however, subject to certain covenants which may limit our outstanding indebtedness.

### *Contractual Obligations*

The following table reflects our contractual obligations as of June 30, 2013, specifically our obligations under long-term debt agreements, operating and ground lease agreements and purchase obligations (in thousands).

<u>Contractual Obligations</u> <sup>(1)</sup>	<u>Payments due by Period</u>				
	<u>Total</u>	<u>Less than 1 Year</u>	<u>1 - 3 Years</u>	<u>4-5 Years</u>	<u>More Than 5 Years</u>
Scheduled long-term debt maturities, including interest <sup>(2)</sup>	\$1,823,714	\$142,896	\$829,457	\$233,451	\$ 617,910
Operating lease commitments	2,926	873	1,619	434	—
Ground lease commitments <sup>(3)</sup>	13,214	124	1,631	1,102	10,357
Total	<u>\$1,839,854</u>	<u>\$143,893</u>	<u>\$832,707</u>	<u>\$234,987</u>	<u>\$ 628,267</u>

<sup>(1)</sup> From time-to-time in the normal course of our business, we enter into various contracts with third-parties that may obligate us to make payments, such as maintenance agreements at our properties. Such contracts, in the aggregate, do not represent material obligations, are typically short-term and cancellable within 90 days and are not included in the table above. Also, excluded from the total are our estimated construction costs to complete development projects of approximately \$40.6 million, none of which are legally committed.

<sup>(2)</sup> Variable interest rate payments are estimated based on the LIBOR rate at June 30, 2013.

<sup>(3)</sup> Three of our buildings comprised of 0.7 million square feet reside on 38 acres of land which is leased from an airport authority.

## [Table of Contents](#)

### *Off-Balance Sheet Arrangements*

As of June 30, 2013 and December 31, 2012, respectively, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors, other than items discussed herein.

As of June 30, 2013, our proportionate share of the total construction loans of our unconsolidated development joint ventures, including undrawn amounts, was \$35.0 million, which is scheduled to mature during 2017. Our proportionate share of the total construction loans, including undrawn amounts, of our unconsolidated development joint ventures includes 50% of the construction loans associated with the SCLA joint venture which are non-recourse to the venture partners.

### *Indebtedness and Other Off-Balance Sheet Arrangements*

There are no lines of credit or side agreements related to, or between, our unconsolidated joint ventures and us, and there are no other derivative financial instruments between our unconsolidated joint ventures and us. In addition, we believe we have no material exposure to financial guarantees, except as discussed above.

We may elect to fund additional capital to a joint venture through equity contributions (generally on a basis proportionate to our ownership interests), advances or partner loans, although such funding is not required contractually or otherwise. As of June 30, 2013, our proportionate share of non-recourse debt associated with unconsolidated joint ventures is \$42.5 million. The maturities of our proportionate share of the non-recourse debt are summarized in the table below (in thousands):

Year	DCT's Proportionate Share of Secured Non-Recourse Debt in Unconsolidated Joint Ventures
2013	\$ —
2014	4,513
2015	2,246
2016	836
2017	34,950
Thereafter	—
Total	<u>\$ 42,545</u>

### **Funds From Operations**

We believe that net income attributable to common stockholders, as defined by GAAP, is the most appropriate earnings measure. However, we consider Funds from Operations ("FFO"), as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), to be a useful supplemental, non-GAAP measure of DCT Industrial's operating performance. NAREIT developed FFO as a relative measure of performance of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is generally defined as net income attributable to common stockholders, calculated in accordance with GAAP, plus real estate-related depreciation and amortization, less gains from dispositions of operating real estate held for investment purposes, plus impairment losses on depreciable real estate and impairments of in substance real estate investments in investees that are driven by measureable decreases in the fair value of the depreciable real estate held by the unconsolidated joint ventures and adjustments to derive our pro rata share of FFO of unconsolidated joint ventures. We exclude gains and losses on business combinations and include the gains or losses from dispositions of properties which were acquired or developed with the intention to sell or contribute to an investment fund in our definition of FFO. Although the NAREIT definition of FFO predates the guidance for accounting for gains and losses on business combinations, we believe that excluding such gains and losses is consistent with the key objective of FFO as a performance measure. We also present FFO excluding acquisition costs, debt modification costs and impairment losses on properties which are not depreciable. We believe that FFO excluding acquisition costs, debt modification costs and impairment losses on non-depreciable real estate is useful supplemental information regarding our operating performance as it provides a more meaningful and consistent comparison of our operating performance and allows investors to more easily compare our operating results. Readers should note that FFO captures neither the changes in

## Table of Contents

the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our results from operations. NAREIT's definition of FFO is subject to interpretation, and modifications to the NAREIT definition of FFO are common. Accordingly, our FFO may not be comparable to other REITs' FFO and FFO should be considered only as a supplement to net income as a measure of our performance.

The following table presents the calculation of our FFO reconciled from "Net loss attributable to common stockholders" for the periods indicated below on a historical basis (unaudited, amounts in thousands, except per share and unit data).

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2013</b>	<b>2012</b>	<b>2013</b>	<b>2012</b>
<b>Reconciliation of net income (loss) attributable to common stockholders to FFO:</b>				
Net income (loss) attributable to common stockholders	\$ 10,809	\$ (15,785)	\$ 12,088	\$ (21,789)
Adjustments:				
Real estate related depreciation and amortization	34,171	31,576	66,861	63,742
Equity in (earnings) loss of unconsolidated joint ventures, net	(571)	(430)	(962)	424
Equity in FFO of unconsolidated joint ventures	2,442	2,459	4,795	5,294
Impairment losses on depreciable real estate	—	11,422	—	11,422
Gain on dispositions of real estate interests	(14,662)	(32)	(17,539)	(120)
Gain on dispositions of non-depreciable real estate	31	—	31	—
Noncontrolling interest in the above adjustments	(1,516)	(4,373)	(3,839)	(8,117)
FFO attributable to unitholders	<u>2,065</u>	<u>2,392</u>	<u>4,282</u>	<u>5,101</u>
FFO attributable to common stockholders and unit holders	<u>\$ 32,769</u>	<u>\$ 27,229</u>	<u>\$ 65,717</u>	<u>\$ 55,957</u>
FFO per common share and unit — basic and diluted	\$ 0.10	\$ 0.10	\$ 0.21	\$ 0.20
FFO weighted average common shares and units outstanding:				
Common shares for earnings per share - basic	290,977	248,107	286,047	247,227
Participating securities	2,555	2,007	2,404	1,793
Units	<u>19,646</u>	<u>23,926</u>	<u>19,963</u>	<u>24,839</u>
FFO weighted average common shares, participating securities and units outstanding — basic	313,178	274,040	308,414	273,859
Dilutive common stock equivalents	<u>901</u>	<u>618</u>	<u>855</u>	<u>599</u>
FFO weighted average common shares, participating securities and units outstanding — diluted	<u>314,079</u>	<u>274,658</u>	<u>309,269</u>	<u>274,458</u>

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the exposure to losses resulting from changes in market prices such as interest rates, foreign currency exchange rates and rental rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and OP unitholders and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates.

#### **Interest Rate Risk**

Our exposure to market risk includes interest rate fluctuations in connection with our senior unsecured revolving credit facility and other variable rate borrowings and forecasted fixed rate debt issuances, including refinancing of existing fixed rate debt. Interest rate risk may result from many factors, including governmental monetary and tax

---

## Table of Contents

policies, domestic and international economic and political considerations and other factors that are beyond our control. To manage interest rate risk for variable rate debt and issuances of fixed rate debt, in the past we have primarily used treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors.

During the three months ended June 30, 2013 certain of our consolidated investments entered into two pay-fixed, receive-floating interest rate swaps to hedge the variability of future cash flows attributable to changes in the 1 month LIBOR rates. The first pay-fixed, receive-floating swap has a notional amount of \$6.2 million, a fixed rate of 2.32% plus the credit spread on the debt, an effective date of June 2013 and a maturity date of June 2023. The second pay-fixed, receive-floating swap has a notional amount of \$1.0 million, a fixed rate of 2.32%, an effective date of June 2013 and a maturity date of June 2023. These interest rates swaps effectively fix the interest rate on the related debt instruments at 4.72%. The associated counterparty of both swaps is Rabobank, N.A. As of December 31, 2012, we did not have any hedges in place.

Our variable rate debt is subject to risk based upon prevailing market interest rates. As of June 30, 2013, we had approximately \$517.0 million of variable rate debt outstanding indexed to LIBOR rates. If the LIBOR rates relevant to our variable rate debt were to increase 10%, we estimate that our interest expense during the six months ended June 30, 2013 would increase by approximately \$0.4 million based on our outstanding floating-rate debt as of June 30, 2013. Additionally, if weighted average interest rates on our fixed rate debt were to have increased by 100 basis points due to refinancing, interest expense would have increased by approximately \$5.3 million during the six months ended June 30, 2013.

As of June 30, 2013, the estimated fair value of our debt was approximately \$1.6 billion based on our estimate of the then-current market interest rates.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures; as such term is defined under Rule 13a-15(e) under the Exchange Act, as of June 30, 2013, the end of the period covered by this report. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that our disclosure controls and procedures will detect or uncover every situation involving the failure of persons within DCT Industrial Trust Inc. or its affiliates to disclose material information otherwise required to be set forth in our periodic reports. Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of June 30, 2013 in providing reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

### **Changes in Internal Control over Financial Reporting**

None.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

None.

### **ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors set forth in Item 1A. to Part I of our Form 10-K, as filed on February 21, 2013, except to the extent factual information disclosed elsewhere in this Form 10-Q relates to such risk factors.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

---

**Table of Contents**

**ITEM 4. MINE SAFETY DISCLOSURE**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

+31.1 Rule 13a-14(a) Certification of Principal Executive Officer

+31.2 Rule 13a-14(a) Certification of Principal Financial Officer

+32.1 Section 1350 Certification of Principal Executive Officer

+32.2 Section 1350 Certification of Principal Financial Officer

101 The following materials from DCT Industrial Trust Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2013 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income (iv) the Consolidated Statement of Changes in Equity, (v) the Consolidated Statements of Cash Flows, and (vi) related notes to these financial statements.

+ Filed herewith.

---

[Table of Contents](#)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**DCT INDUSTRIAL TRUST INC.**

Date: August 2, 2013

\_\_\_\_\_  
/s/ Philip L. Hawkins

**Philip L. Hawkins**  
**Chief Executive Officer**

Date: August 2, 2013

\_\_\_\_\_  
/s/ Matthew T. Murphy

**Matthew T. Murphy**  
**Chief Financial Officer and Treasurer**

Date: August 2, 2013

\_\_\_\_\_  
/s/ Mark E. Skomal

**Mark E. Skomal**  
**Chief Accounting Officer**

---

[Table of Contents](#)

**EXHIBIT INDEX**

- a. **Exhibits**
- +31.1 Rule 13a-14(a) Certification of Principal Executive Officer
  - +31.2 Rule 13a-14(a) Certification of Principal Financial Officer
  - +32.1 Section 1350 Certification of Principal Executive Officer
  - +32.2 Section 1350 Certification of Principal Financial Officer
- 101 The following materials from DCT Industrial Trust Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2013 formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income (iv) the Consolidated Statement of Changes in Equity, (v) the Consolidated Statements of Cash Flows, and (vi) related notes to these financial statements.

+ Filed herewith.

43

[\(Back To Top\)](#)

## Section 2: EX-31.1 (EX-31.1)

**Exhibit 31.1**

**Certification Pursuant to Rule 13a-14(a)  
Under the Securities Exchange Act of 1934, As Amended**

I, Philip L. Hawkins, certify that:

1. I have reviewed this quarterly report on Form 10-Q of DCT Industrial Trust Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 2, 2013

By: /s/ Philip L. Hawkins

[\(Back To Top\)](#)

## Section 3: EX-31.2 (EX-31.2)

Exhibit 31.2

### Certification Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934, As Amended

I, Matthew T. Murphy, certify that:

1. I have reviewed this quarterly report on Form 10-Q of DCT Industrial Trust Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 2, 2013

By: /s/ Matthew T. Murphy  
Matthew T. Murphy  
Chief Financial Officer and Treasurer

[\(Back To Top\)](#)

## Section 4: EX-32.1 (EX-32.1)

Exhibit 32.1

### Certification Pursuant to 18 U.S.C. Section 1350 (As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of DCT Industrial Trust Inc., a Maryland corporation (the "Company"), does hereby certify with respect to the Quarterly Report of the Company on Form 10-Q for the period ended June 30, 2013, as filed with the Securities and Exchange Commission (the "Report") that, to his knowledge:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and



- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 2, 2013

/s/ Philip L. Hawkins

Philip L Hawkins

*Chief Executive Officer*

[\(Back To Top\)](#)

## **Section 5: EX-32.2 (EX-32.2)**

**Exhibit 32.2**

**Certification Pursuant to 18 U.S.C. Section 1350  
(As Adopted Pursuant to Section 906 of the Sarbanes-Oxley  
Act of 2002)**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of DCT Industrial Trust Inc., a Maryland corporation (the "Company"), does hereby certify with respect to the Quarterly Report of the Company on Form 10-Q for the period ended June 30, 2013, as filed with the Securities and Exchange Commission (the "Report") that, to his knowledge:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

August 2, 2013

/s/ Matthew T. Murphy

Matthew T. Murphy

*Chief Financial Officer and Treasurer*

[\(Back To Top\)](#)